BAY COUNTY RETIREMENT BOARD OF TRUSTEES AGENDA TUESDAY, DECEMBER 13, 2011 @ 1:30 P.M.

COMMISSIONERS CHAMBERS 515 CENTER AVENUE - 4TH FLOOR BAY CITY, MI 48708

PAGE	I.	CALL	TO ORI	DER			
	II.	ROLL	CALL				
	III.	MINU	TES				
1 - 7 8			 A. NOVEMBER 8, 2011 REGULAR MEETING B. OCTOBER 11, 2011 AMENDED MOTION GRIE C. CORPORATION COUNSEL - MINUTES TO BE 1. CLOSED SESSION - OCTOBER 11, 201 2. CLOSED SESSION - NOVEMBER 8, 20 				
	IV.	PUBL	IC INPU	T			
	V.	PETIT	TONS &	COMMUNICATIONS			
9 - 12		A.	PORT	FOLIO VALUE 1/1/10 THROUGH 12/7/11			
		B.	INTE	GRITY - MID CAP VALUE			
			1.	ADAM FRIEDMAN AND ANDREA LEISTRA			
		C.	MON	EY MANAGERS ON WATCH - EFFECTIVE DATE			
13 - 15			1.	DENVER INVESTMENTS - 12/15//2009 PORTFOLIO ENDING 10/31/11			
16 - 17	•••		2.	MARVIN & PALMER - 6/1/2010 PORTFOLIO ENDING ENDING 10/31/11			
18			3.	WENTWORTH HAUSER & VIOLICH - 9/14/10 PORTFOLIO ENDING 11/30/11			
		D.	MON	EY MANAGER REPORTS			
19 - 33			1. 2. 3. 4. 5.	BAIRD ADVISORS ENDING 9/30/11 CORNERSTONE - ENDING 10/31/11 EAGLE ASSET MGMT - ENDING 10/31/11 HOTCHKIS & WILEY - ENDING 10/31/11 MACKAYSHIELDS - ENDING 10/31/11			
		E.	CON	VERGEX GROUP			
34 - 35			1.	PLAN SUMMARY ENDING 10/31/11			
		F.	NORT	THERN TRUST			
36 - 40			1.	SUMMARY EARNINGS 10/31/11			
		G.	REFU	NDS/RETIREMENTS			
41			1.	NOVEMBER 2011			

BAY COUNTY RETIREMENT BOARD OF TRUSTEES AGENDA TUESDAY, DECEMBER 13, 2011 @ 1:30 P.M.

COMMISSIONERS CHAMBERS 515 CENTER AVENUE - 4TH FLOOR BAY CITY, MI 48708

	Н.	PURCHASE OF PREVIOUS SERVICE CREDIT
42 - 43		1. MARY JO BRAMAN
	I.	ESTABLISH INTEREST FACTOR FOR EMPLOYEE CONTRIBUTIONS - 1/1/12 (RECOMMEND 4%)
44	J.	RENEWAL OF CONTRACT WITH BECKER BURKE FOR CONSULTING SERVICES OF RICHARD POTTER IN THE AMOUNT OF \$125,000 FOR ONE YEAR. (FEE FOR 2011 WAS \$125,000)
	K.	NOTICE OF PUBLIC MEETINGS
45		1. PROPOSED 2012 MEETING DATES (APPROVAL NEEDED)
	L.	GABRIEL ROEDER SMITH & COMPANY
46 - 47		1. CHANGE IN PERSONNEL
	M.	INVESTMENT POLICY
48 - 60		1. APPROVAL OF AMENDMENTS
VI	. ANN	OUNCEMENTS
	A.	NEXT REGULAR MEETING - TUESDAY, JANUARY 10, 2012 @ 1:30 P.M COMMISSIONERS CHAMBERS, 515 CENTER AVENUE - 4 TH FLOOR, BAY CITY, MI 48708
VI	I. UNFI	NISHED BUSINESS
	A.	MONEY MANAGER PRESENTATION SCHEDULE
61		1. CONSIDER SCHEDULING FOUR MONEY MANAGERS IN ONE DAY FOR THE 2012 SCHEDULE
VI	II. NEW	BUSINESS
IX	. MISC	ELLANEOUS BUSINESS
X.	ADJO	DURNMENT

MINUTES BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BOARD OF TRUSTEES November 8, 2011 PAGE 1

The meeting, held in the Bay County Commission Chambers, 4th Floor, Bay County Building, 515 Center Avenue, Bay City, Michigan, was called to order by Chairman, Steve Gray at 1:31 P.M. Roll call was taken. All trustees are present, except Mr. Coonan.

1. Moved, supported and carried to approve the minutes as presented from the regular meeting on October 11, 2011.

Discussion: The Summary Grid of Motions contradicted the roll call of Motion 5, indicating that Mr. Gray voted "Yes, when he actually voted "No" on Motion 5. An Amended Summary Grid of the Motions will be prepared and submitted.

2. Moved, supported and carried to approve the minutes as presented from the Actuary meeting of October 11, 2011.

Mr. Gray called for public input, seeing as there is none, he moved on to petitions and communications:

Present today from Wentworth Hauser Violich are Jeff Coburn and Reiner Triltsch. They manage a Large Cap Core portfolio. They provided a copy their report to all Trustees.

Mr. Coburn reviewed the portfolio performance. The first half of the year they were trailing the benchmark by over 100 basis points. By July they were ahead of the benchmark, and also at one point in August. However, in September there was almost a mini panic with concerns over Europe and the slowing economy in the United States, and they significantly underperformed the benchmark in September.

He discussed their ranking compared to peers, and their performance for October. They are not making excuses and take responsibility for the individual holdings and the performance over time in the portfolio.

Mr. Triltsch discussed the concerns about the economy and the mini panic in September. He gave an overview of the company which was founded in 1937. Total staff number eighty-one employees, with twenty-seven investment professionals. Assets under management as of September 30, 2011 totaled \$12.6 billion. He explained their investment philosophy, the Large Cap Core Equity Team and their years of experience, their investment process, stock selection process, sell discipline, and risk controls.

He stated the markets are volatile at this time and they see this from quarter to quarter and from one month to the next. They feel the environment from here on forward is relatively benign and pro growth. Absent any crisis in terms of geo politics or national disasters, they are very confident that the returns in the future will be very good.

Their was a short question and answer period after which the representatives concluded their presentation and departed.

MINUTES BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BOARD OF TRUSTEES November 8, 2011 PAGE 2

3. Moved, supported and carried to receive the report from Wentworth Hauser Violich.

Also present today are the Board's consultants, Rick Potter and Jeff Black, from Becker, Burke Associates. They present their third quarter report ending September 30, 2011. They provide a full report and a summary report to all Trustees. The Total Plan for the September quarter was down 14%. S&P 500 was (13.9%), the International Index (EAFE) was (19.0%). Real Estate was (15.3%). The one positive area in the quarter were Bonds at 3.8%. Looking at performance of the equity managers, they were across the board, poor. It was a tough quarter for everybody. On a one year basis, Total Plan ending September 30, 2011, was 0.1% positive. In Domestic Equity the S&P 500 was (1.4%), and only two managers outperformed the S&P, those being Columbia and Eagle. International markets were lower given the international problems. Both of the international mangers stood up fairly well relative to their market opportunities. In Fixed Income, the aggregate index for the year was 5.3%, our overall result was 4.1%. We saw the government bond sector of the market doing better than the corporate bond sector of the market.

He then moved to the larger report and discussed the highlights of the quarterly report. Regarding the growth of the dollars in the Fund, he stated that benefit payments have exceeded contributions.

Regarding Total Fund performance by style and where the managers ranked, Marvin & Palmer and Wentworth, Hauser & Violich, continue to rank at the bottom. Mr. Potter recommended replacing Marvin & Palmer, but recommended continuing Wentworth, Hauser & Violich on "Watch" status. Some comments and discussion at this point about Wentworth, Hauser and their performance relative to investment policy. Mr. Potter referred to page 24 which indicates the performance relative to investment manager style on a year to year basis. There was much discussion on how to read and interpret the numbers on a short term basis as opposed to long term basis and what criteria is looked at before deciding to terminate a manager.

- 4. Moved, supported and carried to receive the third quarter report from Becker, Burke Associates.
- 5. Moved, supported and carried to receive the Portfolio Value report 1/1/10 through 11/2/11. Value today is \$230 million.

Chairman requests that Item P on the Agenda, Closed Session, regarding disability retirement issue from last month, be addressed at this point.

6. Moved, supported and carried to discuss Item P of the agenda at this point in time.

Corporation Counsel, Martha Fitzhugh, is present and advises that we will need a roll call motion when we come to the moment to go into closed session. Corporation Counsel recommends that someone make a motion to go into closed session as provided in MCL 15.268 and the purpose relevant to consider

MINUTES BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BOARD OF TRUSTEES November 8, 2011
PAGE 3

material exempt from discussion or disclosure by State or Federal Statute. Here, the Statute in question is the Freedom of Information Act, 15.243 because she will be handing out a written opinion of legal counsel for review and discussion.

7. Moved, supported and carried to have the Board go into closed session.

Roll Call:

Mr. Brzezinski - yes

Ms. Carpenter - yes

Mr. Coonan - excused

Mr. Deaton - ves

Mr. Gray - yes

Ms. Peltier - yes

Mr. Pett - yes

Mr. Ryder - yes

Mr. Starkweather - yes

At 2:55 p.m. the Board goes into closed session. **NOTE:** Per directive from Corporation Counsel, the closed session was not electronically recorded. Corporation Counsel is to provide minutes to the Board at a later date.

Back on the record at 3:25 p.m.

- 8. Moved, supported and carried to end the closed session.
- 9. Moved, supported and carried to return to regular order of business.
- 10. Moved, supported and carried to receive the reports from the money managers on watch: Denver Investments, Marvin & Palmer, and Wentworth Hauser & Violich, ending 9/30/2011.
- 11. Moved, supported and carried to terminate Marvin & Palmer.

Discussion: Marvin and Palmer will not be officially terminated until a replacement has been found. The Board authorizes Becker, Burke to start a manager search.

- 12. Moved, supported and carried to receive the remaining money manager reports ending 9/30/11 from Columbia, Cornerstone, Eagle Asset, Hotchkis & Wiley, Integrity, Loomis & Sayles, MacKay Shields, and Schroders.
- 13. Moved, supported and carried to approve the request from Loomis Sayles to change their portfolio benchmark.
- 14. Moved, supported and carried to receive the Plan Summary from BNY ConvergeEx Group ending 9/30/11.
- 15. Moved, supported and carried to receive the Northern Trust Summary Earnings report ending 9/30/11.
- 16. Moved, supported and carried to receive the Refunds and Retirements report for 10/31/11.

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MINUTES BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BOARD OF TRUSTEES November 8, 2011
PAGE 4

- 17. Moved, supported and carried to receive correspondence from Integrity Asset announcing the resignation of Matt Bevin as CEO.
- 18. Moved, supported and carried to receive correspondence to MacKay Shields and Hotchkis & Wiley regarding re-balancing of assets.
- 19. Moved, supported and carried to receive resolution from Department Water and Sewer authorizing notification of retirement of Department Water and Sewer employees.
- 20. Moved, supported and carried to receive resolution from the Road Commission authorizing notification of retirement of Road Commission employees.
- 21. Moved, supported and carried to approve Robert C. Lee's request to purchase previous service credit.
- 22. Moved, supported and carried to approve Thomas Dewey's request to purchase military service credit.

Announcements:

The next regular meeting is scheduled for Tuesday, December 13, 2011 at 1:30 P.M., Board of Commissioners Chambers, 4th Floor.

Unfinished Business:

- A. Money Manager Presentation Schedule for 2012
- 23. Moved, supported and carried to defer this issue to the December meeting.

New Business:

A. Disability Retirement

Chairman Gray states that he doesn't feel they did anything wrong with the issue presented today, but he is concerned about the process. He feels we must guard the funds, but we also don't want to deny someone what they may deserve. The Retirement Administrator provided documentation to Chairman Gray regarding our disability retirement procedures. Chairman Gray contacted the MAPERS attorney, Michael Vanoverbeke. In 2005 an effort was made to review, revise, and standardize the process of administration. The Chairman feels the Disability Retirement Protocol/Procedures need to be reviewed, and he requested authorization from the Board to have a representative from Mr. Vanoverbeke's firm come in and present to the Board what our policy should look like.

24. Moved, supported and carried to approve a presentation from Michael Vanoverbeke's law firm regarding disability retirement procedures.



MINUTES BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM BOARD OF TRUSTEES November 8, 2011 PAGE 5

Miscellaneous Business:

Trustee Deaton advised that he will be seeking re-election to the Board of Trustees.

Adjournment:

- 25. Moved, supported and carried to adjourn the meeting.
- Moved, supported and carried to excuse Trustee Coonan.

Meeting adjourned at 3:38 p.m.

Respectfully submitted,

Crystal Hebert Finance Officer/Secretary

Transcribed by: Naomi Wallace

MEETING OF THE **BCERS** BOARD OF TRUSTEES COMMITTEE November 8, 2011

PAGE 1 OF 2

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE, 4^{TH} FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIR STEVE GRAY AT 1:33 P.M.

OTHER PRESENT: RICK POTTER, JEFF BLACK, DANEAN WRIGHT, MARTY FITZHUGH (2:15 PM) DR. HERRICK (2:30 PM), TIM QUINN (2:40 PM)

TRUSTEE	1	2	3	4	5	6	7	8	9	10
BRZEZINSKI	Y	Y	М	Y	М	Y	Y	Y	Y	Y
CARPENTER	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
COONAN	Е	E	Е	Е	Ē	Е	E	Е	E	Е
DEATON	Y	Y	S	Y	Y	S-Y	Y	М	S	S
GRAY	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
PELTIER	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
PETT	Y	Y	Y	S	Y	Y	S-Y	Y	Y	Y
RYDER	М	М	Y	М	S	М	Y	Y	Y	Y
STARKWEATHER	S	S	Y	Y	Y	Y	M - Y	S	M	М

TRUSTEE	11	12	13	14	15	16	17	18	19	20
BRZEZINSKI	S	Y	Y	Y	Y	s	Y	Y	Y	Y
CARPENTER	Y	Y	Y	Y	Y	Y	S	Y	S	Y
COONAN	Е	Е	Е	Е	E	E	E	Е	Е	E
DEATON	Y	M	Y	S	s	М	Y	S	М	М
GRAY	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
PELTIER	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
PETT	Y	S	s	М	Y	Y	Y	Y	Y	Y
RYDER	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
STARKWEATHER	М	Y	М	Y	М	Y	М	M	Y	S

CODE: M - MOVED; S - SUPPORTED; Y-YEA; N-NAY; A-ABSENT; E-EXCUSED

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MEETING OF THE **BCERS** BOARD OF TRUSTEES COMMITTEE November 8, 2011

PAGE 2 OF 2

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE, 4^{TH} FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIR STEVE GRAY AT 1:33 P.M.

OTHER PRESENT: RICK POTTER, JEFF BLACK, DANEAN WRIGHT, MARTY FITZHUGH (2:15 PM)

DR. HERRICK (2:30 PM), TIM QUINN (2:40 PM)

TRUSTEE	21	22	23	24	25	26		
BRZEZINSKI	Y	Y	М	Y	s	Y		
CARPENTER	Y	Y	Y	Y	Y	Y		
COONAN	E	Е	Е	Е	Е	Y		
DEATON	Y	М	Y	Y	М	Y	 	<u>.</u>
GRAY	Y	Y	Y	Y	Y	Y		
PELTIER	Y	Y	Y	М	Y	Y		
PETT	Y	Y	Y	S	Y	Y		
RYDER	М	Y	Y	Y	Y	S		
STARKWEATHER	s	S	S	Y	Y	М		

CODE: M - MOVED; S - SUPPORTED; Y-YEA; N-NAY; A-ABSENT; E-EXCUSED

MEETING OF THE **BCERS** BOARD OF TRUSTEES COMMITTEE OCTOBER 11, 2011

AMENDED

IN THE BOARD OF COMMISSIONER'S CHAMBERS, LOCATED AT 515 CENTER AVENUE, 4^{TH} FLOOR, BAY CITY, MI 48708

MEETING CALLED TO ORDER BY: CHAIR STEVE GRAY AT 1:32 P.M.

OTHER PRESENT: RICK POTTER, JEFF BLACK, DANEAN WRIGHT, CRYSTAL HEBERT, MARTY FITZHUGH, RICHARD ROSEN, ALAN PUKLIN, KERRY WALCZAK.

TRUSTEE	1	2	3	4	5	6	7	8	9	10
BRZEZINSKI	s	Y	Y	Y	Y	Y	Y	Y	Y	Y
CARPENTER	Е	Ē	Е	Е	Е	Е	E	E	Е	E
COONAN	M	Y	M - Y	S	N	М	М	Y	S	Y
DEATON	Y	S	Y	Y	Y	Y	s	М	Y	Y
GRAY	Y	Y	Y	Y	N	Y	Y	Y	Y	Y
PELTIER	Y	Y	Y	Y	N	Y	Y	Y	Y	Y
PETT	Y	М	Y	Y	Y	S	Y	S	Y	М
RYDER	Y	Y	S- Y	М	M-Y	Y	Y	Y	М	S
STARKWEATHER	Y	Y	Y	Y	S-Y	Y	Y	Y	Y	Y

TRUSTEE	11	12	13	14	15	16	17	18	19	20
BRZEZINSKI	Y	Y	Y	Y	М					
CARPENTER	E	Е	Е	Е	Е					
COONAN	S	Y	Y	Y	Y					
DEATON	Y	S	s	S	Y					
GRAY	Y	Y	Y	Y	Y					
PELTIER	Y	Y	Y	Y	Y					
PETT	Y	М	Y	Y	Y					
RYDER	М	Y	M	М	S					
STARKWEATHER	Y	Y	Y	Y	Y					

CODE: M - MOVED; S - SUPPORTED; Y-YEA; N-NAY; A-ABSENT; E-EXCUSED

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Account number 8765 FAMILY CODE FAM8765

Favorites of DEC 11

Mgr Mix w/ Accruals							Page 1 of 2
Account Name/ Account Number	Cash/ % of account	Short Term/ % of account	Equity/ % of account	Fixed/ % of account	R.E. and Other!	Pendings/ % of account	Total market value/ % of consolidation
*BAYCO - COLUMBIA MANAGEMENT	00'0	34,428.04	24,507,327,70	00'0	0.00	0.00	24541 755 74
2608694	0.00%	0.14%	99.86%	0.00%	%00.0	0.00%	10.80%
*BAYCO - BAIRD -SL	00'0	1,090,603,28	00'0	20,721,513,57	00'0	00'0	21.812.116.85
2618668	0.00%	5.00%	0.00%	95.00%	%00.0	0.00%	%65.6
*BAYCO - SCHRODERS -SL	00:00	217.18	8,459,105.95	0.00	0.00	0.00	8 459 323 13
2618669	0.00%	%00'0	100.00%	0.00%	%00.0	%00.0	3.72%
"BAYCO - MARVIN & PALMER -SL	0.00	856,778,00	22,983,462.95	0.00	0.00	0.00	23.840.240.95
2620511	0.00%	3.59%	96.41%	%00.0	%DO:O	0.00%	10.49%
*BAYCO - MACKAY SHIELDS -SL	00'0	1,126,904.13	2,342,639.97	15,338,622.25	00'0	0.00	18,808,166.35
2622490	0.00%	5.99%	12.46%	81.55%	%00:0	0.00%	8.27%
*BAYCO - HOTCHKIS & WILEY -SL	00.00	255,328.89	8,923,635.94	00:0	0.00	-5.710.58	8.173.254.25
2622536	%00'0	2,78%	97.28%	%00'0	%00.0	-0.06%	4.04%
*BAYCO - WENTWORTH -SL	00'0	47,142.73	27,152,699,50	00'0	00'0	00'0	27,199,842.23
2624493	%00'0	0.17%	99.83%	0.00%	9.00%	0000	11.96%
*BAYCO-CASH -SL	0.00	915,813.03	00'0	0.00	0.00	0.00	915,813.03
2639953	%00°0	100.00%	%00.0	9,00%	9.00%	%00.0	0.40%
*BAYCO - DENVER INV ADV -SL	00'0	292,294.08	18,496,863.50	00:0	0.00	-66,140.35	18.723,017.23
2639956	%00.0	1.56%	98.79%	0.00%	0.00%	-0.35%	8.24%
"BAYCO - LOOMIS SAYLES -SL	00'0	1,436,554,16	0.00	25,578,745.27	00'0	-74,968.00	26,940,331.43
2641401	%00.0	5.33%	%00.0	94.85%	%d0'0	-0,28%	11.85%
*BAYCO - INTEGRITY -SL	0.00	708,285,22	16,982,471,22	0,00	00'0	-25,069,43	17,564,687,01
2653308	%00'0	4.01%	96.14%	0.00%	0.00%	-0.15%	7.77%
*BAYCO - CORNERSTONE REALES-SL	0.00	92,110,66	7,893,484,36	0.00	0.00	36,128.86	8,021,723.88
2663296	%00'0	1.15%	98,40%	0.00%	%00°0	0.45%	3.53%
*BAYCO - EAGLE ASSET -SL	00'0	195,099.74	8,442,275.72	0.00	00'0	69'866'25-	8,599,376,77
2695063	0.00%	2.27%	98.17%	%00:0	0.00%	-0.44%	3.78%
BAYCO-BARINGS	264,826.57	0.00	12,330,335.82	0.00	43,261.11	0.00	12,638,423,50

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Northern Trust

BYC03

*Generated by Northern Trust from daily data on 08 Dec 11 C1221

97.56%

FAMILY CODE FAM8765

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Total market value/
% of consolidation
227,338,072.35 -174,758.19 -0.08% R.E. and Other/ % of account 43,261.11 Fixed/ % of account 61,638,881.09 27,11% 158,514,302.63 69.73% Short Term/% of account 7,051,559.14 3,10% Cash/ % of account 264,826.57 0.12%

◆Mgr Mix w/ Accruals

Account Number
Account Number
Total for consolidation
% for consolidation

Favorites of dec 11

Northern Trust

*Generated by Northern Trust from daily data on 08 Dec 11 C1221

TOTAL	200,153,136.84	205,696,473.89	215,216,346.81	218,430,280.01	206,032,601.85	197,933,793.44	208,242,576,44	201,820,000.96	216,545,989.70	222,460,987.38	224,299,379.93	235,343,144,55	TOTAL	237,615,624.01	244,557,842.36	246,195,352.77	251,542,804.05	249,693,618.25	245,996,426.86	242,281,963.28	227,837,579.93	209,602,989.70	229,820,144.84	226,575,099.52	0.00
CASH	2,199,419.81	1,623,868.39	3,288,065.43	2,812,406.69	2,228,844,46	1,485,274,76	2,785,298.91	2,433,150.55	1,581,988.78	2,868,333.43	2,724,855.78	1,594,377.47	CASH	2,673,640.73	1,842,702.27	1,460,447.93	750,286.51	2,172,230.00	1,407,744.35	2,705,007.78	1,927,477.25	1,092,326.87	2,444,668.93	1,694,119.06	
WENTWORTH	24,178,102.21	25,222,849.42	26,222,547.54	25,864,974,60	23,653,575,26	22,149,359.42	23,972,615.43	22,683,540,20	25,136,628.73	26,298,057.29	26,756,349.07	28,872,348.65	WENTWORTH	28,277,844.81	29,133,677.99	29,369,026,18	29,783,582,01	29,107,106.99	28,739,352.00	28,489,107.66	26,670,298.95	23,492,818.77	27,126,697.42	26,944,261.78	
COLUMBIA	7,815,979.82 20,120,927.06	7,747,987,07 21,126,452.08	8,238,893.80 22,228,829.14	8,308,813.65 22,564,690.25	20,785,803.34	7,413,132.67 19,394,682.88	8,028,920.52 20,759,474.90	19,716,256.51	21,445,768.58	22,266,742.42	22,331,135.90	24,088,128.28	COLUMBIA	24,607,913.78	26,272,034.16	26,547,672.38	26,977,768.13	26,121,450.00	25,601,680.47	24,588,472.00	22,966,123.98	21,275,774,49	24,178,426.92	24,255,078.32	
SCHRODER					7,371,618.23 20,785,803.34			7,817,798.24 19,716,256.51	8,799,738.40 21,445,768.58	9,102,490,35 22,266,742.42	8,847,124.39 22,331,135.90	9,753,327.77 24,088,128.28	SCHRODER	9,929,904.74 24,607,913.78	10,024,545,75	10,133,968.96	10,682,992.63	10,540,028.79	10,372,670.61	10,199,254.37	9,162,690.99 22,966,123.98	8,309,250.23 21,275,774,49	8,798,592.88 24,178,426.92	8,473,339.92 24,255,078.32	
INTEGRITY	5 13,735,034.07	3 14,355,393.21	9 15,550,810.14	4 16,264,920,75	7 14,991,127.09	2 13,893,860.87	1 14,906,494.26	5 14,095,542.78	3 15,637,000.80	2 16,297,208.60	2 16,566,724.87	2 17,907,044.51	INTEGRITY	18,109,791.23	18,791,456.29	3 19,175,661.26	19,653,573.42	3 19,556,119.61	2 19,123,828.91	3 18,602,263.27	5 16,868,962.09	7 15,247,790.74	7 17,410,938.54	17,539,617.31	
MARVIN	18,129,276.35 20,738,711.95 13,735,034.07	18,438,126.22 21,629,948,33 14,355,393.21	18,874,992.76 22,405,811.99 15,550,810.14	19,167,022.67 22,494,481.34 16,264,920,75	18,425,572.47 20,970,886.27 14,991,127.09	17,996,639,28 19,856,137.62 13,893,860.87	18,431,586.29 20,332,324.01 14,906,494.26	18,237,834.97 19,707,511.65 14,095,542.78	19,152,175,83 21,942,095.33 15,537,000.80	19,027,548.57 22,813,022.32 16,297,208.60	19,102,632.05 23,415,804.52 16,566,724.87	19,815,351.61 24,782,428.62 17,907,044.51	MARVIN	20,108,917.03 24,994,751.61 18,109,791.23	20,565,524.39 25,880,455.91 18,791,456.29 10,024,545,75 26,272,034.16	20,589,176.19 26,017,933.98 19,175,661.26 10,133,968.96 26,547,672.38	20,889,745.65 26,527,300.60 19,653,573.42 10,682,992.63 26,977,788.13	20,709,828.84 25,685,035.85 19,556,119.61 10,540,028.79 26,121,450.00	20,546,880.50 25,814,849.82 19,123,828.91 10,372,670.61 25,601,680.47	20,308,927.94 25,442,416.08 18,602,263.27 10,199,254.37 24,588,472.00	19,537,498.25 23,807,045.25 16,868,962.09	18,911,469.23 21,278,377,67 15,247,790.74	18,827,420.73 24,257,439.07 17,410,938.54	26,612,318.31 18,730,254.14 23,786,091.54 17,539,617.31	
MACKAY													MACKAY											18,730,254.1	
SAYLES	25,794,489.48	25,968,541.18	25,100,468.49	25,615,998.06	25,336,148.81	25,853,276.90	26,527,395.21	25,860,984.86	26,379,286.09	25,575,545.18	25,275,576.73	25,062,142.68	SAYLES	25,230,006.97	25,465,286.67	25,441,342.42	25,888,405.68	26,326,540.44	26,042,704.52	26,708,858.23	26,712,989.79	26,566,206.54	27,104,990.39	26,612,318.31	
INVESCO	163.11 64,688.78	364.71 61,762.76	525.97 60,014.63	750.38 58,877.03	726.13 55,929.30	300.83 58,715.00	38 0.00	0.00	38 0.00	00'00	7 0,00	00:00	INVESCO	90.00	00'0	00'0 21	00.00	9.00	00'0 4	0.00	16 0.00	00:00	1 0.00	9,000	
KIS &	~					Ψ.	~	820.70	121.28	108.61	827.77	408.82	20	242.55	835.32	768.82	747.04	460,66	K2	ų,	05				
HOTCHKI	8,504	9,056,				9,279	10,392,787.38	9,478,	10,700,1		11,677,8;		HOTCHKIS WILEY	12,667,2	13,401,8	13,710,7	13,742,7		12,859,047.57	11,469,557.51	10,286,657.96	8,793,553.07	9,163,191,41	9,035,696.56	
EAGLE HOTCHKI	0.00 8,504,167	0.00 9,056,364.7	0.00 10,087,525.9	0.00 10,766,750.3	0.00 10,200,726.	0.00 9,279,300	0.00 10,392,78	0.00 9,478,82	8,069,377.51 10,700,11	8,420,875.28 11,042,10	8,850,187.71 11,677,8;	9,511,901.34 13,193,4	EAGLE HOTCHKIS & WILEY	9,645,338.48 12,667,2	10,044,714.40 13,401,8	10,417,776.60 13,710,7	10,821,594.23 13,742,7	10,909,579.86 12,989,46	10,892,723.30 12,859,04	9,323,347.21 11,469,557	8,531,450.27 10,286,657	7,584,663.03 8,793,553.0	8,681,458.89 9,163,191.4	8,559,755.97 9,035,696.8	
HOTCH	8,504	9,056,				9,279	15,671,404.63 0.00 10,392,78	9,478,	16,947,394.30 8,069,377.51 10,700,1		18,490,700.25 8,850,187,71 11,677,8			19,762,481.35 9,645,338.48 12,667,2	20,614,690.78 10,044,714.40 13,401,8	21,041,574.54 10,417,776.60 13,710,7	21,861,559.61 10,821,594.23 13,742,7		21,251,465.03 10,892,723.30 12,859,04	20,366,711.86 9,323,347.21 11,469,557	18,275,359.08 8,531,450.27 10,286,657	8,793,	9,163	9,035,	
DENVER EAGLE HOTCH	0.00 8,504	0.00 9,056,	0.00 10,087,	0.00 10,766,	0.00 10,200,	0.00 9,279	0.00 10,392	0.00 9,478,	8,069,377.51 10,700,	8,420,875.28 11,042,	8,850,187.71 11,677,	9,511,901,34 13,193,	DENVER EAGLE	9,645,338.48 12,667,	10,044,714.40 13,401,	10,417,776.60 13,710,	10,821,594.23 13,742,	10,909,579.86 12,989,	10,892,723.30 12,859	9,323,347.21 11,469,	8,531,450.27 10,286,	7,584,663.03 8,793,	8,681,458.89 9,163,	8,559,755.97 9,035,	
EAGLE HOTCH	14,135,705.71 0.00 8,504	15,047,045.81 0.00 9,056,	16,022,931.87 0.00 10,087,	16,577,168.09 0.00 10,766,	15,574,364.31 0.00 10,200	14,600,551.63 0.00 9,279,	15,671,404.63 0.00 10,392	15,056,740.48 0.00 9,478,	16,947,394.30 8,069,377.51 10,700,	17,723,851.16 8,420,875.28 11,042,	18,490,700.25 8,850,187,71 11,677,	19,443,479.71 9,511,901.34 13,193,	DENVER EAGLE	19,762,481.35 9,645,338.48 12,667,	20,614,690.78 10,044,714.40 13,401,	21,041,574,54 10,417,776.60 13,710,	21,861,559.61 10,821,594.23 13,742	21,622,019.01 10,909,579.86 12,989,	21,251,465.03 10,892,723.30 12,859	20,366,711.86 9,323,347.21 11,469,	18,275,359.08 8,531,450.27 10,286,	16,125,643,44 7,584,663.03 8,793,	18,797,578.54 8,681,458.89 9,163,	18,612,916.80 8,559,755.97 9,035,	
DENVER EAGLE HOTCH	7,138,642,20 5,139,221.13 14,135,705.71 0.00 8,504	7,452,086.43 5,448,857.61 15,047,045.81 0.00 9,056,	8,002,863.13 5,991,787.18 16,022,931.87 0.00 10,087,	8,342,901.57 6,423,631.84 16,577,168.09 0.00 10,766,	7,862,108.79 6,092,224.37 15,574,364.31 0.00 10,200	7,384,246.85 5,763,080.50 14,600,551.63 0.00 9,279,	7,831,183.36 6,846,816.13 15,671,404.63 0.00 10,392	7,153,533,75 6,748,275.07 15,056,740.48 0.00 9,478,	46.03 7,049,630.49 16,947,394.30 8,069,377.51 10,700	0.00 7,348,149.26 17,723,851.16 8,420,875.28 11,042,	0.00 7,220,322,23 18,490,700.25 8,650,187,71 11,677,	0.00 7,601,110.84 19,443,479.71 9,511,901.34 13,193,	EAGLE	0.00 7,855,559.51 19,762,481.35 9,645,338.48 12,667	0.00 8,264,845.83 20,614,690,78 10,044,714.40 13,401,	0.00 8,160,328.04 21,041,574,54 10,417,776.60 13,710,	0.00 8,672,226.56 21,861,559.61 10,821,594.23 13,742	0.00 8,781,889.42 21,622,019.01 10,909,579.86 12,989,	0.00 8,503,482.37 24,251,465.03 10,892,723.30 12,859	0.00 8,662,959.36 20,366,711.86 9,323,347.21 11,469,	0.00 8,115,763.26 18,275,359.08 8,531,450.27 10,286,	0.00 7,201,533.12 16,125,643,44 7,584,663.03 8,793,	0.00 8,245,388.04 18,797,578.54 8,681,458.89 9,163,	0.00 7,950,084.76 18,612,916.80 8,559,755.97 9,035,	
BATTERYMRCH CORNERSTONE DENVER EAGLE HOTCH	5,139,221.13 14,135,705.71 0.00 8,504	5,448,857.61 15,047,045.81 0.00 9,056,	5,991,787.18 16,022,931.87 0.00 10,087,	6,423,631.84 16,577,168.09 0.00 10,766,	6,092,224.37 15,574,364.31 0.00 10,200	5,763,080.50 14,600,551.63 0.00 9,279	6,846,816.13 15,671,404.63 0.00 10,392	6,748,275.07 15,056,740.48 0.00 9,478,	7,049,630.49 16,947,394.30 8,069,377.51 10,700	7,348,149.26 17,723,851.16 8,420,875.28 11,042,	7,220,322,23 18,490,700.25 8,850,187,71 11,677,	7,601,110.84 19,443,479.71 9,511,901,34 13,193,	BATTERYMARCH CORNERSTONE DENVER EAGLE	7,855,559.51 19,762,481.35 9,645,338.48 12,667	8,264,845.83 20,614,690.78 10,044,714.40 13,401,	8,160,328.04 21,041,574,54 10,417,776.60 13,710,	8,672,226.56 21,861,559.61 10,821,594.23 13,742	8,781,889.42 21,622,019.01 10,909,579.86 12,989,	8,503,482.37 21,251,465.03 10,892,723.30 12,859	8,662,959.36 20,366,711.86 9,323,347.21 11,469	8,115,763,25 18,276,359.08 8,531,450.27 10,286,	7,201,533.12 16,125,643.44 7,584,663.03 8,793,	8,245,388.04 18,797,578.54 8,681,458.89 9,163	7,950,084.76 18,612,916.80 8,559,755.97 9,035,	

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TOTAL	372,054,13 375,970,98	748,025.11
CASH		0.00
WENTWORTH	37,871.00 37,232.00 31,994.00	53,781.74 51,586.00 136,886,42 114,487.59 62,920.37 91,644.91 107,097.00 0.00 748,025,11
COLUMBIA	33,141,66 31,946,75 28,556,50	91,644.91
SCHRODER	21,292,42 22,197.63 19,430.32	62,920.37
INTEGRITY	38,797.59 40,242.00 35,448.00	114,487.59
MARVIN	48,786.07 48,701.83 39,398.52	136,886.42
MACKAY	25,797.00 25,771.00	51,568.00
SAYLES	20,903.41 21,276.35 21,602.98	53,781,74 51,568,00 136,886,42 114,487,59 62,920,37
INVESCO		0.00
WILEY	33,149.97 32,671.16 25,457.84	91,278.97
	18,500.98 19,214,11 16,116.90	
New Year	34,166.36 34,513,77 26,180.75	94,860.88
	12,237,40 12,755.06 10,802.30	35,794,76
		47,119.67 0.00 35,794,76 94,860.88 91,278.97 0.00 63,781,74 51,586.00 136,886,42 114,487.59 62,920.37 91,644.91 107,097.00 0.00 748,025.11
	32,156,73 33,890.18 31,556,96	
	15,253.54 15,560.14 18,305.99	2009 Y-1 47,119.67
2011	1ST OTF 2ND OTF 3RD OTF 4TH OTR	2009 Y-1 ==

GOVERNMENTAL FIXED INCOME MANAGER
LARGE CAP GROWTH INTERNATIONAL EQUITY MANAGER
LARGE CAP DEEP VALUE MANAGER
TE REAL ESTATE INVESTMENT TRUST MANAGER
MID-CAP GROWTH MANAGER
SMALL CAP VALUE MANAGER
SMALL CAP VALUE MANAGER
CORPORATE BOND MANAGER
CONVERTIBLE BOND MANAGER
LARGE CAP GROWTH EQUITY MANAGER
INTERNATIONAL SMALLMID CAP EQUITY MANAGER
INTERNATIONAL SMALLMID CAP EQUITY MANAGER BAIRD
BARING
COLUMBIA
COLUMBIA
CORNERSTONE REAL ESTATE R
CONNERSTMENT
MEGRIFY
INTEGRIFY
INTEGRIFY
COMIS SAYLES
MACKAY SHIELDS

INVESTMENT MANAGER FEE SCHEDULES

BAIRD

.60% - OF THE FAIR MARKET VALUE OF ASSETS .65% - OF THE FAIR MARKET VALUE OF ASSETS .95% -ON ASSETS UNDER MANAGEMENT .85% - ON ASSETS UNDER MANAGEMENT .40% - ABOVE \$100 MILLION .40% - NEXT \$60 MILLION .30% - FIRST \$25 MILLION .25% - NEXT \$26 MILLION .20% - NEXT 50 MILLION .15% - THEREAFTER CORNERSTONE BARING COLUMBIA DENVER EAGLE

1.00% -ON ASSETS UNDER MANAGEMENT HOTCHKIS & WILEY

INTEGRITY

.85% - FIRST \$15 MILLION .75% - NEXT \$25 MILLION

.35% - FIRST \$20 MILLION .25% - NEXT \$80 MILLION .20% - OVER \$100 MILLION LOOMIS SAYLES

:50% - UP TO \$100 MILLION :40% - ABOVE \$100 MILLION :75% - ON ALL ASSETS UNDER MANAGEMENT .75% - UP TO \$10 MILLION .50% - UP TO \$100 MILLION MACKAY SHIELDS MARVIN PALMER

WENTWORTH

SCHRODER

PERFORMANCE COVER SHEET (STATEMENT OF CHANGES) Denver Investments 375 - BAY COUNTY MI EMP RET SY World As of: October 31, 2011

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		Statement of Changes	ıldılges			
			Current Month			
	Beginning Market Value		16,122,514			
	Net Additions/Withdrawals		(5)			
	Income Received		11,767			
	Change in Accrued Income		(8,966)			
	Change in Unrealized Gain/Loss		2,543,711			
	Realized Gain/Loss		128,547			
	Ending Market Value		18,797,568			
		Portfolio Composition	nposition			
			Market Value		% of Total	
	Total Fund		18,797,568		100:00	
	Equity and Related		17,630,172		93.79	
	Cash and Equivalents		1,167,397		6.21	
		Performance Summary	Summary			
	Calen	Calendar Year To				Inception
	Quarter to Date	Date	12 Months	3 Year	5 Year	Annualized
Total Fund	16.59	(3.31)	90.9	19.91	3.82	8.33
Equity and Related	18.20	(2.60)	7.18	21.54	4.50	8.51
Cash and Equivalents	0.00	0.09	0.11	0.30	1.97	3.46
		Benchmark Indices	dices			
	Calen	Calendar Year To				Inception
	Quarter to Date	Date	12 Months	3 Year	5 Year	Annualized
Russell Midcap Growth W/Inc	13.48	0.33	10.08	19.96	3.46	69.9
S&P Midcap 400 W/Income	13.75	(1.06)	8.56	17.87	4.01	10.26
Nasdaq Composite	11.14	1.19	2.06	15.97	2.55	5,12
S&P 500 W/Inc	10.93	1.30	80.8	11.41	0.25	6.03
Russell Midcap W/Inc	13.01	(0.93)	7.84	17.82	2.26	8.76

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*Inception Date: May 31, 1996

Returns greater than one year are annualized Report printed on: 11/7/2011 @ 8:13 AM

Page 1 of 10

PERFORMANCE COVER SHEET (STATEMENT OF CHANGES) Denver Investments 375 - BAY COUNTY MI EMP RET SY World As of: October 31, 2011

*Inception Date: May 31, 1996

Returns greater than one year are annualized Report printed on: 11/7/2011 @ 8:13 AM

Page 2 of 10

APPRAISAL SUMMARY 375 - BAY COUNTY MI EMP RET SY October 31, 2011

	Total Cost Value	Total Market Value	Unrealized Gain/Loss	Indicated Annual Income	%PF	Current Yield	Yield To Worst
Equity	16,444,367.75	17,628,438.00	1,184,070.25	124,499.75	93.78%	0.71	
Cash	1,167,396.56	1,167,396.56	00.00	116.75	6.21%	0.01	0.01
Total Investments: Accrued Income:	17,611,764.31	18,795,834.56 1,733.50	1,184,070.25	124,616.50	99.99%	0.66	
Total Account:	17,611,764.31	18,797,568.06	1,184,070.25	124,616.50	100.00%	99.0	



November 15, 2011

Danean Wright
Retirement Accountant
Bay County Employees' Retirement System
Bay County Building
515 Center Avenue, Suite 706
Bay City, Michigan 48708-5128

Dear Danean:

Your portfolio gained 14.0% during October while the Russell 1000 Growth Index rose 11.0%.

Global equity markets rallied sharply in October following September's decline. The back and forth between "risk-on" and "risk-off" continued, as investors focused on the outlook for Europe. Positive developments in the handling of the Greek debt issue led to the rally this month, but uncertainty in Europe continues. Data out of the U.S. and China was also generally positive this month.

The rally this month was broad-based with all sectors posting positive absolute returns. On a sector basis, the more cyclical areas rallied sharply led by the materials, energy, financials and industrials sectors. The more defensive areas such as telecoms, healthcare and consumer staples lagged.

We continue to be cautiously optimistic on the outlook for stocks. While the outlook for Europe is uncertain, we believe that growth will be strong in Asia and moderate in the Americas. That said, we think it is crucial that Europe come to some resolution on their debt crisis, and we believe they will. From a long-term perspective, the sovereign debt crisis is forcing fiscal and monetary policy around the world towards more responsibility. This should lead to a lengthy period of better markets.

Your portfolio and performance since inception are attached for your interest.

Sincerely,

Middleton

Portfølio Manager – Principal

JFM/jam

Attachment

16

PRINCIPALS David F. Marvin Stanley Palmer Karen T. Buckley Raymond J. Deschenes Ion A. Stiklorius Terry B. Mason Jay F. Middleton Todd D. Marvin David L. Schaen Christopher A. Luft Iames W. Rverson Jonathan T. Friedman Stephen D. Marvin Douglas D. Sanna Jennifer A. Mattes Stephen J. Gannon Gilbert Hahn Thomas B. McAvoy Lisa H. Capretto Peter Crivelli Lorraine H. Berends Scott D. Palmer C. Porter Schutt S. Richard Siple Mary L. Moglioni Brian D. Marvin Joyce A. Nolan Ezekiel R. Maki George R. B. Trimble, Jr. Lars R. Harrison Bobbie V. Davies Jane M. Motley Adam T Taylor Shuoqi (Joyce) Li

ADVISORY BOARD Irving S. Shapiro In Memoriam 1986-2001

The Rt. Hon. Lord Moore, P.C. Prof. Dr. -Ing. Klaus G. Lederer Dr. Pedro Aspe Alan D. Schwartz Madelyn Smith The Hon. Sam Nunn The Hon. James A. Kelly James J. McNulty

1201 N. Market Street, Suite 2300, Wilmington, DE 19801-1165 U.S.A. • Tel. 302-573-3570 • Facsimile 302-573-2545 • www.marvinandpalm	ner.com
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PERFORMANCE SUMMARY

Bay County Employees' Retirement System

24,257,440 Portfolio Value on October 31, 2011:

Benchmark Reporting Currency Inception Date

Russell 1000 Growth Index with Gross Dividends US Dollars May 19, 2006

M&P Gross M&P Net B 14.00 14.00 0.79 0.23 0.79 0.79 20.23 19.32 19.32 18.10 17.23 46.37 25.87 24.94			RETU	RETURN %	
to Date 0.23 0.79 to Date 20.23 0.79 20.23 19.32 18.10 17.23 45.96 46.37 25.87 24.94	Period	M&P Gross	M&P Net	Benchmark	Value Added
to Date 0.23 0.79 20.23 19.32 18.10 17.23 45.96 46.37 25.87 24.94	October 2011	14.00	14.00	10.97	3.02
20.23 19.32 18.10 17.23 45.96 46.37 25.87 24.94	Year to Date	-0.23	62.0	2.98	-3.21
18.10 17.23 45.96 46.37 25.87 24.94	2010	20.23	19.32	16.71	3.52
45.96 46.37 25.87 24.94	2009	18.10	17.23	37.21	.19.11
25.87 24.94	2008	45.96	46.37	-38.44	-7.52
	2007	25.87	24.94	11.81	14.07
4.01 4.13	Inception Year	4.61	4.13	10.02	-5.41

		ANNUALIZEDI	U KEIUKN %	
Period	M&P Gross	M&P Net	Benchmark	Value Added
1 Year	8.37	7.56	9.92	-1.54
2 Years	14.66	13.79	14.68	-0.03
3 Years	9.14	8.32	15.61	-6.47
5 Years	69.0-	-1.43	3.04	-3.73
Since Inception	0.15	-0.59	4.16	4.01

Performance is compared to the Russell 1000 Growth Index for reporting purp is the Russell 1000 Growth Index plus 1%. Note 1:

The Russell 1000 Growth® Index is a trademark/service mark of the Russell Company. Russell® is a trademark of the Russell Company. Note 2:



WENTWORTH, HAUSER AND VIOLICH INVESTMENT COUNSEL

December 2, 2011

Ms. Danean Wright
Retirement Accountant
Bay County Employee's Retirement System
515 Center Avenue
Suite 706
Bay City, MI 48708-5128

RE: Bay County Employees' Retirement System

Dear Board of Trustees:

Please find the preliminary investment returns for the period ending November in the table below.

Time Weighted Total Return Gross of Fees

	One Month	Year- To-Date	One Year	Three Year Annualized	Five Year Annualized	Since Inception* Annualized
Bay County Employees' Retirement System	-0.67%	-1.63%	6.04%	15.86%	1.08%	3,83%
S&P 500	-0.22%	1.08%	7.83%	14.13%	-0.18%	3,46%

^{*}Since Inception Date 03/18/04

As always, we stand ready to answer any questions or comments you may have regarding the portfolios performance. Thank you for your continued confidence in Wentworth, Hauser & Violich and the Large Cap Core Investment Team.

Best regards,

Jeffrey C. Coburn, CFA

Cc: Richard Potter

301 Battery Street | Suite 400 | San Francisco, CA 94111-3203

Tel 800.204.2650 | Fax 415.288.6153 | www.whv.com





Charles B. Groeschell

Managing Director Senior Portfolio Manager Baird Advisors

October 28, 2011

Mr. Danean Wright Bay County Employees' Retirement System 515 Center Avenue, Suite 701 Bay City, MI 48708-5128

Dear Danean:

Enclosed please find a summary review as of September 30, 2011 for the Bay County Employees' Retirement System Portfolio managed by Baird Advisors.

Market Review

Long Treasury yields fell by nearly 150 basis points during the 3rd quarter on heightened anxiety regarding the European debt crisis, the deficit reduction debate here in the US that culminated in a ratings downgrade, slower economic growth expectations and the Fed's explicit guidance of maintaining the zero interest rate policy to at least June, 2013 and Operation Twist. As a result, US Treasuries delivered an impressive 6.48% return in the quarter while other sectors experienced more modest results as yield spreads on non-Treasury sectors widened sharply. Please find attached a copy of our September Bond Market Comments which provide a more detailed review of the market.

Performance Update

The Bay County Employees' Retirement System Portfolio produced strong absolute returns in the 3rd quarter. Given the continued volatility in the market, we are pleased with the Portfolio's relative year-to-date performance and remain confident in the Portfolio's overall structure. With the significant yield advantage, we are optimistic regarding the Portfolio's future relative performance potential.

Robert W. Baird & Co. 777 East Wisconsin Avenue Milwaukee WI 53202-5391 Direct 414 298-1063 Toll Free 888 792-9813 Fax 414 298-1078 Email cgroeschell@rwbaird.com

www.rwbaird.com

Please let us know if you have any questions as you review this information. Again, we sincerely appreciate the opportunity to serve as your fixed income investment manager.

Sincerely,

Charles B. Munhell

Charles B. Groeschell

cc: Rick Potter - Becker, Burke Associates, Inc.

Bay County Employees' Retirement System Fixed Income Portfolio Gross Investment Performance

03/31/06 through 09/30/11

Year		Fixed Income Portfolio	Customized Benchmark
2006	Year-to-Date	5.04%	4.85%
2007		7.20%	7.78%
2008		9.13%	10.36%
2009		3.72%	1.79%
2010		5.63%	5.46%
2011	1st Quarter	0.13%	0.25%
	2nd Quarter	2.01%	2.25%
	3rd Quarter	4.80%	4.10%
	Year-to-Date	7.04%	6.70%
03	Total Return /31/06-09/30/11	44.10%	42.83%
Annı	ialized Return	6.87%	6.69%

The performance is presented on a cumulative basis and does not reflect the deduction of investment advisory fees. Return would be reduced by advisory fee and other fees such as custodial expenses. The maximum fee found in Baird Advisors form ADV is 30 basis points. All returns are calculated on a time weighted, total return basis. The results shown should not be considered representative of future investment returns. The 50% Barclays Capital Government & 50% Barclays Capital MBS Index is an unmanaged portfolio of specific securities. The portfolio does not invest in all the securities traded in the index. Direct investment in the index is not available. Client should review all account statements provided by its custodian and compare those account statements to any account statement provided by Baird Advisors. Baird Advisors relies on securities valuations provided by client's custodian for purposes of performance reports.

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The Baird Advisors Brochure, which serves as a substitute for Form ADV Part II, is available upon request.

Bay County Employees' Retirement System Fixed Income Portfolio Net Investment Performance

03/31/06 through 09/30/11

Year		Fixed Income Portfolio	Customized Benchmark
2006	Year-to-Date	4.80%	4.85%
2007		6.89%	7.78%
2008		8.81%	10.36%
2009		3.41%	1.79%
2010		5.31%	5.46%
2011	1st Quarter	0.05%	0.25%
	2nd Quarter	1.94%	2.25%
	3rd Quarter	4.72%	4.10%
	Year-to-Date	6.80%	6.70%
03	Total Return 5/31/06-09/30/11	41.77%	42.83%
Annı	ıalized Return	6.55%	6.69%

The performance is presented on a cumulative basis. All returns are calculated on a time weighted, total return basis. The results shown should not be considered representative of future investment returns. The 50% Barclays Capital Government & 50% Barclays

Capital MBS Index is an unmanaged portfolio of specific securities. The portfolio does not invest in all the securities traded in the index. Direct investment in the index is not available. Client should review all account statements provided by its custodian and compare those account statements to any account statement provided by Baird Advisors. Baird Advisors relies on securities valuations provided by client's custodian for purposes of performance reports.

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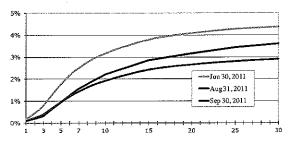


Baird Advisors Fixed Income Market Comments September 2011

Long Treasury Yields Plummet, Yield Curve Flattens

Growing anxiety regarding the European debt crisis, slower economic growth expectations and the Fed's formal announcement of *Operation Twist* helped push Treasury yields to historic lows during September. Long Treasury yields plunged by nearly 70 bps and the yield curve flattened sharply. For the 3rd quarter, the 30-year Treasury yield fell 146 bps to 2.91% with shorter yields falling by much more modest amounts. The difference between 2 and 30-year yields fell to 267 bps from 340 bps on August 31 and 391 bps on June 30 (see chart and table below).

Treasury Yields Source: Bloomberg



Maturity	Jun 30, 2011	Aug 31, 2011	Sep. 30, 2011	1 mo. Change	Q3 Change
1	0.18%	0.10%	0.10%	0.00	-0.08
2	0.46%	0.20%	0.24%	0.04	-0.22
3	0.80%	0.32%	0.40%	0.08	-0.40
5	1.76%	0.96%	0.95%	-0.01	-0.81
7	2.50%	1.56%	1.43%	-0.13	-1.07
10	3.16%	2.22%	1.92%	-0.30	-1.24
30	4.37%	3.60%	2.91%	-0.69	-1.46

Spreads Widen Further

Yield spreads on all non-Treasury sectors widened further in September with corporates (+30 bps, from 208 bps to 238 bps) and especially high yield (+99 bps, from 708 bps to 807 bps) seeing the largest increases. Financials (+53 bps) drove the widening in the corporate sector on concerns of *linkage* to Europe. The expansion of high yield spreads was more related to the unique challenges for highly levered companies in an extended period of very slow economic growth and possible recession. While there were fundamental reasons for the dramatic widening of spreads in the 3rd quarter, some of it was simply because other sectors could not keep pace with Treasuries, which were in a world of their own.

Option-Adjusted Spreads (in bps)

	12/31/2010	6/30/2011	8/31/2011	9/30/2011
U.S. Aggregate Index	56	54	80	90
U.S. Agency (non-mortgage) Sector	20	21	29	31
Mortgage and ABS Sectors				
US Agency Pass-Throughs	42	37	72	80
Asset-Backed Securities	82	81	76	77
CMBS	254	243	344	351
Credit Sectors				
U.S. Investment Grade	156	153	208	238
Industrial	134	135	169	190
Utility	147	143	173	192
Financial Institutions	191	187	279	332
U.S. High Yield	526	525	708	807

Source: Barclays Capital

Very Strong Quarter Overall

The flattening of the curve favored longer indices and sectors and while the widening of spreads made September a bit of a mixed bag, investment grade indices and sectors had a very strong quarter overall. Treasuries again had a big month (+1.75%) and a phenomenal quarter (+6.48%) with municipals (Sep +1.03%, Q3 +3.81%) also doing well on very light new issue supply. Despite wider spreads, corporates produced positive returns (Sep +0.26%, Q3 +2.85%) but CMBS fell into negative territory for the quarter (-0.86%). High yield fell hard, in line with equities in September (-3.27%) and 3rd quarter losses (-6.06%) more than erased strong gains from the first half of the year. TIPS gave back a touch in September (-0.24%) but still had a great quarter (+4.51%) and continue to lead all sectors (+10.59% YTD). Despite a very bumpy ride, the investment grade bond market has continued to produce impressive results so far in 2011. A summary of selected sector and index returns appears in the table below.

Total Returns of Selected Barclays Capital Indices and Subsectors

Index/Sector	<u>September</u>	$3^{\rm rd}$ Otr	$\underline{\text{YTD}}$
BC Aggregate Index	0.73%	3.82%	6.65%
BC Gov't/Credit Index	1.03%	4.74%	7.47%
BC Int. Gov't/Credit Index	-0.12%	2.39%	4.92%
BC 1-3 yr. Gov't/Credit Index	-0.20%	0.29%	1.34%
US Treasury Sector	1.75%	6.48%	8.84%
Gov't Agency Sector	0.17%	2.42%	4.36%
Corporate Sector	0.26%	2.85%	6.10%
CMBS Sector	0.01%	-0.86%	2.82%
MBS Sector	0.17%	2.36%	5.30%
ABS Sector	0.31%	2.42%	4.90%
High Yield Sector	-3.27%	-6.06%	-1.39%
Municipal Sector	1.03%	3.81%	8.40%
TIPS	-0.24%	4.51%	10.59%

Indices and subsectors are unmanaged and an investment cannot be made directly in an index or a sector

Robert W. Baird & Co. Inc



PERFORMANCE HISTORY Bay County Employees' Retirement System

Percent Return Per Period

Time Period			Port	folio	FTSE/NAREIT
		·	Gross	Net	Equity Index
9/30/2011	to	10/31/2011	14.49%	14.43%	14.40%
12/31/2010	to	10/31/2011	8.46%	7.92%	7.52%



ACCOUNT NAME : Bay County Employees' Retirement System
EAGLE ACCOUNT # : 05231100
BROKER ACCOUNT # :
OBJECTIVE : SmallCap Growth Equity
ACCOUNT EXECUTIVE : Institutional
PHONE () - :
AE # : BESTEXC

Bay County Employees' Retirement System Frederick L. Dryzga, Chairperson Bay County Building 515 Center Avenue Bay City, MI 48708-5128

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PORTFOLIO VALUATION AND STATEMENTS

Bay County Employees' Retirement System 05231100/ SmallCap Growth Equity

AS OF 10/31/2011

CURRENT PERIOD STARTED ON: 10/01/2011 CURRENT QUARTER STARTED ON: 10/01/2011 YEAR-TO-DATE STARTED ON: 01/01/2011 INCEPTION DATE: 09/03/2010

ANNUALIZED SINCE INCEPTION 22.53% 18.59% ANNUALIZED FIVE-YEARS N/A N/A ANNUALIZED THREE-YEARS N/A N/A ANALYSIS OF RATES OF RETURN PAST 12 MONTHS 13.22% 9.84% YEAR-TO-DATE 0.23% -2.17% CURRENT <u>OUARTER</u> 14.27% 15.86% CURRENT MONTH 14.27% 15.86% TOTAL MANAGED ASSETS Russell 2000 Growth Index 20 15 10 Ŋ Growth comparison of your account in %

Annualized Since Inception

Past 12 Months

™RUS2000G WYour Account

Year-To-Date

Current Quarter

Current Month

0

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PORTFOLIO VALUATION AND STATEMENTS

Bay County Employees' Retirement System 05231100/ SmallCap Growth Equity

AS OF 10/31/2011

CURRENT PERIOD STARTED ON: 10/01/2011
CURRENT QUARTER STARTED ON: 10/01/2011
YEAR-TO-DATE STARTED ON: 01/01/2011
INCEPTION DATE: 09/03/2010

SUMMARY

CONTRIBUTIONS THRU 10/01/2011 DEPOSITS MADE DURING STATEMENT PERIOD SECURITIES CASH	\$6,520,181
WITHDRAWALS MADE DURING STATEMENT PERIOD SECURITIES CASH	0\$
TOTAL CONTRIBUTIONS THRU 10/31/2011	\$6,520,181
MARKET VALUE OF ACCOUNT AS OF 10/31/2011	3C8 083 83

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We have provided this information regarding your account(s) based on sources we believe to be reliable and accurate. We encourage you to compare the account balances contained in this report to those balances reflected on the statements you receive directly from your account's custodian. Please contact us or the account custodian with any questions you may have. Also, please notify us promptly if you do not receive statements on all accounts from the custodian on at least a quarterly basis.

BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM

Month Ended October 31, 2011

(1.2% Cash)

Total Market Value: \$9,161,947

Small Cap Value

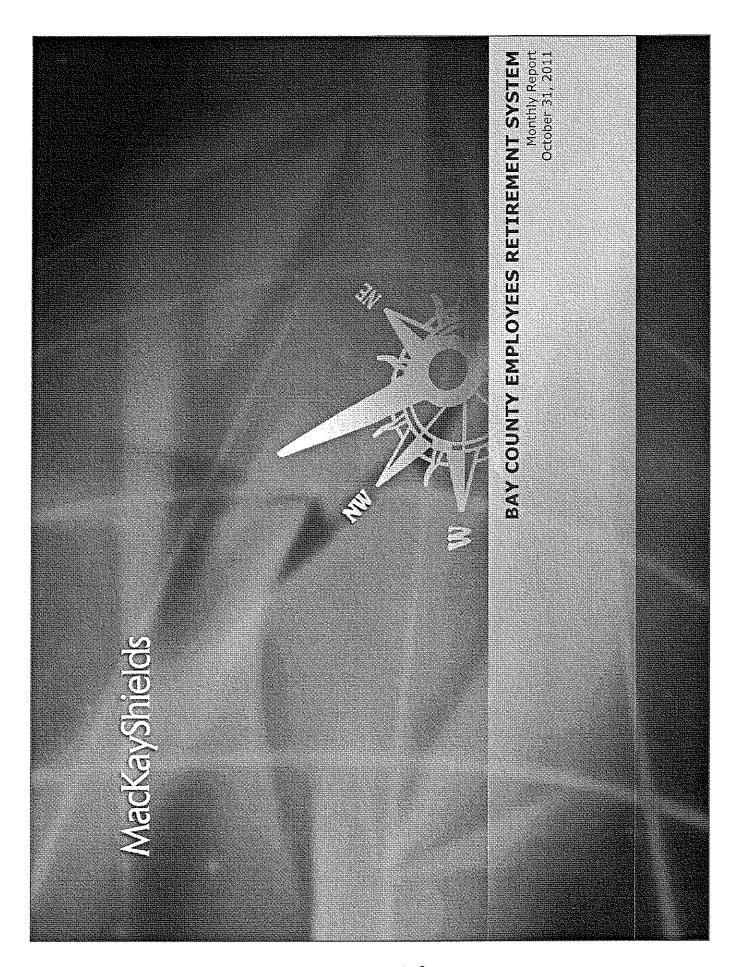
	l'en on	Pen ormance Kelmins - Cross of Fees MTD OTD	- Gross of re-	YTD	Since Incept.		Weignied A	Weighled Average Portfolio Characteristics Portfolio Rus 2000 V	Rus 2000 V	Rus 2000
	Portfolio - Total Return	16.07 %	16.07 %	-9.28 %	5.46 %	Projected P/E Ratio (FY2)	ttio (FY2)	9.5x	11.6x	12.9x
	Portfolio - Equity Only	16.71	16.71	-9.25	5.23	Price / Cash Flow Ratio	v Ratio	4.2x	6.8x	8.3x
						Price / Book Ratio	0,	1.0x	1.1x	1.6x
	Russell 2000 Value Index	14.41	14.41	-6.77	4.98	Dividend Yield		1.1%	2.2%	1.5%
	Russell 2000 Index	15.14	15.14	-4.46	5.26	Market Capitalization (mm)	ation (mm)	\$1,453	\$1,046	\$1,205
	S&P 500 Index	10.93	10.93	1.30	4.24	# of Holdings / 1-Yr Turnover	L-Yr Turnover	25 /	/ 48%	
	Commencement of portfolio: 12/1/03. Periods over one year are average annualized returns.	ds over one year are	average annualize	d returns.						
	Top and Bottom Five Contributors to Performance	Controlbutoest	o Peviloremant	е		Trading Data		Top Ten	top Ten Stocks-Total Poutfolto	Possiliotin
		End Wgt	Ttl Ret.	Contr.	Major Buy(Sell)	*New buy/final sell	- 7 7+ 1198			End Wgt
	Stone Energy Corp.	3.39 %	49.85 %	1.30 %				Valassis Communications	unications	5.3 %
	Con-Way Inc.	4.15	33.17	1.15				MI Developments Inc.	nts Inc.	4.7
	Hudson Highland Group	3,41	35.38	1.04				Great Plains Energy Inc.	ergy Inc.	4.6
	MI Developments Inc.	4.68	19,55	0.88				Huntington Ing	Huntington Ingalls Industries	4.3
	Huntington Ingalis Industries	4.35	21.25	0.78				Alliant Techsystems Inc	stems Inc.	4.2
	National Western Life Ins. Co.	0.31 %	6.37 %	0.02 %	(Rent-A-Center Inc.	er Inc.)	-0.5%	Con-Way Inc.		4.1
	Geo Group Inc.	0.50	-1.78	-0.01	(Westar Energy Inc.	gy Inc.)	-0.5%	PHH Corp.		3.6
	Corrections Corp. of America	19.0	-2.03	-0.01	(Heartland Pa	(Heartland Payment Systems Inc.)		 Global Indemnity PLC 	ity PLC	3.5
Ô	Lakes Entertainment Inc.	0.12	-13.22	-0.05	(MI Developments Inc.)	nents Inc.)	-1.1%	Miller Industries Inc.	es Inc.	3.4
3 8	Furniture Brands Int'l Inc.	0.35	-7.28	-0.03				Hudson Highland Group	and Group	3.4
3			Perionmence Alinibidion	o Attinibutio	т			1007 Բանումությու	மல்லைன்கை 70%	Portifolito
		Portfolio		Russell 2000 Value	0 Value	Alloc	Allocation			
		Avg Wgt	Equ. Ret. A	Avg Wgt	Equ. Ret.	Sector S	Stock Total			End Wgt
	Industrials	28.26 %	21.96 %	14.61 %	17.44 %		1.14 1.58	Insurance		13.4 %
	Financials	28.67	18,45	36.20	13.19	0.12	1.39 1.51	Aerospace & Defense	efense	0.6
	Energy	5.25	43.22	4.84	21.85	0.05	0.94 1.00	Electric Utilities	w	8.0
	Telecommunication Services	0.00	0.00	0.63	10.00			Machinery		7.2
	Consumer Staples	1.62	5.46	2.98	8.92		-0.07 0.02	Media		6.2
	Materials	2.41	10.90	4.77	15.77	-0.02	-0.11 -0.13	Professional Services	rvices	6.2
	Utilities	8.52	5.70	7.85	6.81	-0.03		Commercial Banks	unks	5.8
	Health Care	4.26	6,12	5.26	12.48			Oil Gas & Consumable Fuels	sumable Fuels	5.6
	Consumer Discretionary	12.67	11.41	11.53	17.20	0.05	-0.72 -0.66	Real Estate Mgmt & Dev	mt & Dev	4.7
	Information Technology	8.33	6.35	11,32	16.14	0.04	-0.83 -0.79			4.6
	i					0.84				

Data source: FactSet daily buy-and-hold, gross of fees. Returns calculated using this buy-and-hold methodology could differ from actual portfolio returns when there is a significant difference between the trade price and the closing price of any given security (e.g., IPOs, corporate transactions or closing price conventions). Russell Investment Group is the source and owner of the Russell Index data contained herein (and all trademarks related thereto), which may not be redistributed. The information herein is not approved by Russell. H&W and Russell sectors are based on the Global Industry Classification Standard by MSCI and Standard and Poor's.

Past performance is no guarantee of future performance

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OVERVIEW OF MONTHLY PERFORMANCE OCTOBER 2011

MARKET OVERVIEW

The US convertible market, as measured by the BofA Merrill Lynch All Convertible Index, was up 6.63% in October, while underlying equities were up 15.18%. Year-to-date, the convertible bond market is down 3.06%.

Equity markets improved dramatically in October as the debt crisis in Europe subsided somewhat. European leaders were able to negotiate tentative plans to shore up local banks, many of which hold Greek and Italian sovereign debt. These proposals drove equities higher as the risk of European financial collapse eased. Additionally, generally positive corporate earnings announced throughout the month helped to push stock prices higher.

Speculative-grade convertible bonds outperformed investment-grade convertible bonds during the month. Speculative-grade convertibles bonds increased 7.36%, while investment-grade convertibles, as measured by the BofA Merrill Lynch Investment Grade Convertible Index, increased 4.89%. Year-to-date, speculative-grade convertible bonds are down 4.44%, while investment-grade convertible bonds are down 0.92%.

Consumer Discretionary was the best performing sector in October, followed by Industrials and Technology. The Consumer Discretionary sector was up 14.2%, Industrials was up 9.46%, and Technology was up 8.07%. The worst performing sector was Transportation, which was up 1.65%. Year-to-date, Utilities (+11.07%) is the best performing sector while Transportation (-22.47%) is the worst.

There were three new convertible bond issues in October. The sectors represented in these new convertible bond issues included Healthcare and Technology. The amount of new issues for October totaled \$1.34 billion. The average amount raised from each convertible bond offering was \$446.6 million. Year-to-date, total proceeds from new issues of convertible bonds is \$22.09 billion.

PERFORMANCE

Most portfolios outperformed their respective benchmarks during the month. Nearly every portfolio holding rose in October. Interestingly, several of the leading detractors during the most recent quarter, including specialty metals producer, Allegheny Technologies, and data storage company, EMC Corporation, turned tide and were leading contributors during the month of October. In their third quarter earnings report, Allegheny highlighted its improvement to its net debt position. Additionally, Allegheny's products, particularly titanium and nickel alloy, face growing industrial, oil/gas, and jet engine demand into 2011 and beyond. As EMC Corporation company maintains its leadership position in enabling hybrid (public/private) cloud computing through infrastructure and application transformation, our long-term thesis surrounding the company remains intact. EMC also continues to display strength in its storage, VMware, and security capacities. Increasingly, these technology features are becoming high priority investments and less so discretionary expenditures, which make EMC less vulnerable to the volatile macroeconomic backdrop. Last, the convertible bonds of multi-industry company, Danaher Corp., outperformed in October after reporting solid third quarter earnings. Better core sales growth and strong overall incremental margin drove profitability in the quarter. Also, integration of the newly acquired Beckman Coulter Division is on track and continues to add visibility into next year's earnings growth.

Positions in MF Global and Life Technologies (formerly Invitrogen), and Medtronic hindered absolute returns during the month. On October 25th, financial services company, MF Global, reported a \$191.6 million loss as a result of trading in European bonds. Subsequently, Moody's and Fitch cut the company's rating to non-investment grade. The team sold its entire position in MF Global given the company's exorbitantly high leverage to European sovereign debt. On October 31st, after portfolios exited the holding, the company filed for bankruptcy. Despite the lack of negative company-specific news, companies such as Life Technologies fell in October following disappointing sales and earnings from Illumina Inc., a diagnostics company with a similar customer base. Investors became concerned that sales weakness at Illumina might signal trouble for other companies that

MacKayShields

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sell to university other medical laboratories. Investors remain cautious of companies such as Life Technologies, given the shaky economic backdrop.

Still, Life Technologies reported strong earnings this month and remains on target for achieving its financial goals for the year. While the convertible bonds of Medtronic actually ended flat for the month, they underperformed the market and therefore hindered relative returns. Concerns related to the U.S. Implantable Cardiac Defibrillator (ICD) market, underperformance in core spine, and the safety of bone morphogenetic protein (BMP) in spine biologics have weighed on shares of late. Despite this, growth expectations for new product launches and margin improvement should provide upside for the company.

OUTLOOK

We believe stock and convertible bond prices have sold down to levels that defy common sense. The average stock in the S&P 500 Index sells for just over ten times next year's already lowered earnings estimates. Skeptics might argue that 2012 earnings estimates need to be lowered further. Even if that is correct, barring a dramatic collapse in corporate earnings, stocks would still be inexpensive assuming earnings estimates next year are still 10-15% too high. Our sense is that as long as the experience of 2008 remains relatively fresh in people's minds, investors are overly reactionary to possible downside scenarios for the economy. An economic slowdown may result in some contraction of GDP but this is unlikely to justify current share prices. In addition, fears of a repeat of 2008 seem exaggerated, as it is hard to see how the \$7 trillion of wealth destruction during that period, when housing prices fell 30% can be repeated. Investor fears have led to liquidations amid a shortage of buyers. It is important to remember that markets sometimes predict crises that never materialize.

We believe stock and convertible bond prices have sold down to levels that defy common sense. The average stock in the S&P 500 Index sells for just over ten times next year's already lowered earnings estimates. Skeptics might argue that 2012 earnings estimates need to be lowered further. Even if that is correct, barring a dramatic collapse in corporate earnings, stocks would still be inexpensive assuming earnings estimates next year are still 10-15% too high. Our sense is that as long as the experience of 2008 remains relatively fresh in people's minds, investors are overly reactionary to possible downside scenarios for the economy. An economic slowdown may result in some contraction of GDP, but this is unlikely to justify current share prices. In addition, fears of a repeat of 2008 seem exaggerated, as it is hard to see how the \$7 trillion of wealth destruction during that period, when housing prices fell 30%, can be repeated. In the contraction during that period, when housing the contraction of the contraction during that period. markets sometimes predict crises that never materialize.

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MacKayShields

BAY COUNTY EMPLOYEES RETIREMENT SYSTEM Portfolio Composition and Performance — Account 1256 October 31, 2011

Market Percent Value of Total	2,375,044 112.58 965,910 5.12	\$18,879,708 100,000%
Composition	Fixed Income Equity Cash & Equivalents	Total Portfolio

Total Fund (Gross)	Month S:029%	Latest 3 Months	Year To Date	Latest 12 Months	3 Years Annualized	5 Years Annualized 3.61%	Since 10/1/2003 52/25%	Annualized Since 10/1/2003 5.33%
Merrill Lynch Convertible Inv Grade 4.31% ML Convt. Inv Grade BDS (Inc Mandatory) 4.89%	7 4.31% 4.899%	-2.50% -2.69%	-1.13% -10.92%	1.38%	12,44% 11.67%	4.86%	48.36%	5.00% 2:46%

Expressed in USD Past performance is not indicative of future results.

MacKayShields

	Total Cost	Percent at Cost	Yield at Cost	Market Value	Percent of Assets	Yield at Market	Annual Income
Bonds Stocks Cash & Equivalents	14,249,066 2,203,163	86.61 13.86.61 00.00	1 52 1 62 1 4 62	86.61 1.62 15,459,183 13,39 5.14 2,361,938 0.00 965,910	81.88 12.51 5.12	1.50 4.79 0,09	1.50 231,442 4.79 113,239 0.09
Accrued Income				92,677	0,49		
Total Portfolio	\$16,452,229	100,00%	2,10	\$18,879,708	100,00%	1,84	\$345,551

MacKayShields



Recapture Services Bay County Employees Retirement System Plan Trading Summary (US Dollars) January 01, 2011 - October 31, 2011

Ref#: 23803

Manager		Current Month Commissions	Current Month Credits	Year-To-Date Commissions	Year-To-Date Credits
Revenue Type: Equity					
Batterymarch Financial Management	1000	00:00	0.00	0.00	0.00
Columbia Management Advisors, LLC		00.06	63.00	1,402.50	981.75
Denver Invmt Advisors		00.0	0.00	13,937.80	9,756.46
Eagle Asset Management		10.32	7.22	354.37	248.06
Eagle Asset Management	Execution	33.52	0.00	886.62	00.00
Hotchkis & Wiley		0.00	00:00	00.00	00:0
Marvin & Palmer Associates, Inc.		848.50	593.95	9,719.00	6,803.30
Wentworth, Hauser & Violich, Inc.		00.89	47.60	4,872.00	3,410.40
Totals for Equity		1,050.34	711.77	31,172.29	21,199.97
Revenue Type: Correspondent Equity					
Integrity Asset Management		0.00	0.00	1,541.41	1,078.99
Integrity Asset Management	Corrsp Broker	0.00	0.00	737.19	0.00
Totals for Correspondent Equity		0.00	0.00	2,278.60	1,078.99
Grand Totals	A STATE OF THE STA	1,050.34	711.77	33,450.89	22,278.96

Commission Recapture Sales: Klimberly Doran, 212.468.7701, kdoran@convergex.com

Transition Management Sales: Kimberly Doran, 212.468.7701, kdoran@convergex.com

Commission Recapture Client Services : 800-992-7526, crpclientservices@convergex.com
This statement represents trades through Posted Date October 31, 2011 for all US transactions and upon information provided to us to date from our Global Con

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Ref#; 23803

Recapture Services
Bay County Employees Retirement System
Plan Activity Summary and Balance
January 01, 2011 - October 31, 2011

Summary by Revenue Type

Revenue Type	Month to Date	o Date	Year to	Year to Date
	Commissions	Credits	Commissions	Credits
Equity	1,050.34	711.77	31,172,29	21,199.97
Correspondent Equity	00:0	0.00	1,541.41	1,078.99
Correspondent Broker Fees	0.00	0.00	737.19	0.00
International Correspondent	00.0	0.00	0.00	0.00
Correspondent Broker Fees	0.00	0.00	0.00	0.00
Fixed Income	00:0	0.00	0.00	0.00
12B-1 fees	00:0	00'0	0.00	0.00
Adjustments	0.00	0.00	0.00	0.00
No Credit	0.00	0.00	0.00	0.00
TOTAL	1,050.34	711.77	33,450.89	22,278,96

Account Balance

Commissions Adjustments Adjustments	17 79 1		77.7		4	Manda Badina
CR or DBB 0.00 0.00 2,899,22 11 3,033.20 1,959,48 0.00 2,899,22 011 6,169.28 3,999,72 0.00 0.00 0.00 1 3,333.14 2,327,32 0.00 8,286.51 0.00 1 3,162.09 1,995.53 0.00 8,286.51 0.00 1 5,298.22 3,616.06 0.00 0.00 0.00 11 2,538.22 1,609.88 0.00 8,236.37 0.00 2011 3,406.62 2,336.60 0.00 0.00 0.00 0.00 2011 0.00 0.00 0.00 0.00 2,4466.40 0.00 0.00 2011 0.00 0.00 0.00 0.4466.40 0.4466.40 0.00	Month	Commissions	Credits	Adjustments	Payments	Month Ending
11 3,033.20 1,559.48 0.00 2,899.22 011 6,169.28 3,999.72 0.00 0.00 0.00 1 3,333.14 2,327.32 0.00 0.00 0.00 1 5,298.22 3,616.06 0.00 0.00 0.00 1 3,812.44 2,640.78 0.00 0.00 0.00 2011 1,821.94 1,081.82 0.00 8,252.37 2011 3,406.62 2,356.60 0.00 0.00 0.00 2011 0,00 0.00 5,028.30 0.00 0.00 0.00 2011 0,00 0,00 0,00 24,466.40 0.00 24,466.40 0.00 0.00 24,466.40 0.00 0.00 24,466.40 0.00 0.00 0.00 0.00 24,466.40 0.00 0.00 0.00 0.00 24,466.40 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	Prior Year CR or DB	00:0	00:0			2,899.22
011 6,169.28 3,999.72 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 8,286.51 2 2	January 2011	3,033.20	1,959.48	0.00	2,899,22	1,959.48
1 3,333.14 2,337.32 0.00 0.00 0.00 0.00 0.00 0.00 5,286.51 1 1 5,298.22 3,616.06 0.00 0.00 0.00 0.00 5 1 3,812.44 2,640.78 0.00 0.00 0.00 8,252.37 1 11 1,821.94 1,609.88 0.00 0.00 0.00 0.00 0 2011 3,406.62 2,336.60 0.00 0.00 0.00 0 0 2011 0.00 0.00 0.00 5,028.30 0 2011 0.00 0.00 0.00 5,028.30 0 2011 0.00 0.00 0.00 24,466.40 0 2011 0.00 0.00 24,466.40 0	February 2011	6,169.28	3,999.72	0.00	0.00	5,959.20
3,162.09 1,995.53 0.00 8,286.51 1 1,24,24 3,616.06 0.00 0.00 0.00 8 1,24,24 2,640.78 0.00 0.00 8,252.37 1 1,1 1,821.94 1,609.88 0.00 8,252.37 1 2,21 3,406.62 2,336.60 0.00 0.00 5,028.30 2,11 1,050.34 711.77 0.00 5,028.30 5,028.30 2,21 0.00 0.00 0.00 24,466.40 0.00 2,22,78.96 0.00 0.00 24,466.40 0.00	March 2011	3,333.14	2,327.32	00'0	0.00	8,286.51
5.298.22 3,616.06 0.00 0.00 0.00 5.298.22 3,616.06 0.00<	April 2011	3,162.09	1,995.53	00'0	8,286.51	1,995.54
3,812,44 2,640,78 0.00 0.00 0.00 0.00 0.00 0.00 8,252,37 1 1,821,94 1,691,82 0.00 0.00 0.00 0.00 2 3,406,62 2,336,60 0.00 0.00 0.00 0 0 0 0,00 0,00 0.00 0.00 0 2,4466,40 0 24,466,40 0 TOTAL 33,450,89 22,278,96 0.00 24,466,40 0	May 2011	5,298.22	3,616.06	00'0	00.0	5,611.60
TOTAL 3,456,89 1,699,88 0,00 8,252,37 1 1,821,94 1,821,94 1,081,82 0,00 0,00 0,00 0,00 24,466,40 <	June 2011	3,812.44	2,640.78	00'0	0.00	8,252.37
TOTAL 1,821.94 1,081.82 0.00	July 2011	2,363.62	1,609.88	00'0	8,252.37	1,609.89
3,406.62 2,336.60 0.00 0.00 0.00 5,028.30 1,050.34 711.77 0.00 5,028.30 5,028.30 0,00 0,00 0.00 24,466.40 24,466.40 TOTAL 33,450.89 22,278.96 0.00 24,466.40 Current Balance	August 2011	1,821.94	1,081.82	000	0.00	2,691.70
TOTAL 1,050.34 711.77 0.00 5,028.30 0.00 0.00 0.00 0.00 24,466.40	September 2011	3,406.62	2,336.60	0.00	0.00	5,028.30
TOTAL 0.00 0.00 0.00 0.00 22,278.96 0.00 24,466.40	October 2011	1,050.34	711.77	0.00	5,028.30	711.77
TOTAL 33,450.89 22,278.96 0.00 24,466.40	November 2011	00:00	0.00			
33,450.89 22,278.96 0.00 24,466.40 Current Balance	December 2011	0.00	0.00			
	TOTAL	33,450.89	22,278.96	0.00	24,466.40	
					Current Balance	711.77

ent Sales: Kimberly Doran, 212.468.7701, kdoran @convergex.com

Commission Recapture Sales: Kimberly Doran, 212.468.7701, kdoran@convergex.com

Commission Recapture Client Services: 800-992-7526, crpclientservices@convergex.com

This statement represents trades through Posted Date October 31, 2011 for all US transactions and upon information provided to us to date from our C

THE NORTHERN TRUST COMPANY 801 S. CANAL CHICAGO, IL. 60675 SECURITIES LENDING DIVISION C-1S

CURRENCY: USD SUMMARY EARNINGS STATEMENT 010000237 BAY COUNTY EMPLOYEES' RETIREMENT SYSTEM

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PAGE

	# * * * * * * * * * * * * * * * * * * *			
00.00	00.0	548.54	00.0	BANK FEES
0.00	0.00	1,372.41	0.00	CLIENT EARNINGS
00.00	0.00	00.0	0.00	COMMISSIONS
00.0	00.00	68.60-	00.00	TOTAL REBATES
00.00	00.0	1,303.81	00.0	GROSS EARNINGS
00.00	00.0	00.00	00.0	DEAL STOCKS
00.0	00.00	00.0	0.00	NON CASH
00.0	0.00	0.00	0.00	TERM CASH
0.00	0.00	1,303.81	0.00	OPEN CASH
			LUMBIA MANAGEMENT	.: 2608694 E: *BAYCO -
99.75	00.0	00.0	00.00	NET INCOME
66.22	00.0	00.00		BANK FEES
165.97	00.0	00.0	00.0	CLIENT EARNINGS
00.0	00.0	0.00	00.0	COMMISSIONS
105.11	00.0	00:0		GNOSS EMMINGS
00.0	0.00	0.00	0.00	DEAL STOCKS
00.00	0.00	0.00	0.00	NON CASH
00.0	00.00	00.0	00.0	TERM CASH
165.11	00:00	00:0	CO3-BAYCO-BARING-SL 0.00	ACCOUNT NAME: *TNT-LDN-BY OPEN CASH
19.73	00.0	00.0	00.0	NET INCOME
13.14	00.0	00.0	0.00	BANK FEES
32.87	00.0	00.0	00.00	CLIENT EARNINGS
00.0	00.0	00.0	0.00	COMMISSIONS
10 91-	00.0	00.0	00.0	TOTAL REBATES
00.00	0.00	0.00	0.00	DEAL STOCKS
00.0	00.00	00.0	00.0	NON CASH
00.00	00.0	00.00	00.0	TERM CASH
21.96	00.00	00.0	00.00) } !
	•		SUN	ACCOUNT NUM.: BYCO3 ACCOINT NAME: BAYCO- BARINGS
GLOBAL EQUITY	GLOBAL FIXED	US EQUITY	US FIXED	
		BILLIN	## GLOBAL FIXED GLOBAL EQUIPMENT COLORAL EQUIPMENT COLORAL EQUIPMENT COLORAL EQUIPMENT COLORAL EQUIPMENT COLORAL EQUIPMENT COLORAT C	US FIXED US EQUITY GLOBAL FIXED GLOBAL EQUITY 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.

THE NORTHERN TRUST COMPANY

010000237 BAY COUNTY EMPLOYEES'	4PLOYEES' RETIREMENT SYSTEM	EM SUMMARY EARNINGS STATEMENT	SIATEMENT	700 : TONEWING	
	US FIXED	US EQUITY	GLOBAL FIXED	GLOBAL EQUITY	TOTAL
ACCOUNT NAME: *BAYCO -	BAIRD				
OPEN CASH	1,805.40	00.00	00.00	00.0	1,805.40
TERM CASH	0.00	00.00	00.0	00.00	0.00
NON CASH	00.00	0.00	00.00	0.00	0.00
DEAL STOCKS	00.00	0.00	00.00	0.00	00.0
GROSS EARNINGS	1,805.40	0.00	00.00	0.00	1.805.40
TOTAL REBATES	792.92	00 0	00 0	00.0	00 001
ONCH OF SECO					30:30
COMPLESSIONS	00.0	00.0	00.0	00.0	00.00
CLIENT EARNINGS	1,012.48	00.0	00.00	0.00	1,012.48
BANK FEES	404.84	00.0	00.00	00.0	404.84
NET INCOME	607.64	0.00	00.0	0.00	607.64
ACCOUNT NUM:: 2620611 ACCOUNT NAME: *BAYCO -	2620611 ***********************************				
	<	0000	e e		111111111111111111111111111111111111111
OFEN CASH	0.00	883,58	0.00	54.67	938.20
TERM CASH	0.00	0.00	00.0	00.0	0.00
NON CASH	00.0	00.0	00.0	0.00	00.0
DEAL STOCKS	00.00	00.0	00.0	00.0	00.0
GROSS EARNINGS	0.00	883.53	00.0	54.67	938.20
TOTAL REBATES	00.0	14.70-	00.0	-90.0	14.76-
COMMISSIONS	00.0	0.00	00.0	00.00	0.00
CLIENT EARNINGS	00.0	898,23	0.00	54.73	952.96
BANK FEES		359.00	00.0	21.85	380.85
NET INCOME	0.00	539.23	0.00	32,88	572.11
2622490					
E: *BAYCO -	MACKAY SHI				
OPEN CASH	393.22	148.94	00.0	00.0	542.16
TERM CASH	00.0	00.0	00.0	0.00	0.00
NON CASH	00.00	00.00	0.00	00.00	0.00
DEAL STOCKS	0.00	0.00	0.00	00.0	00.0
GROSS EARNINGS	393.22	148.94	00.00	0.00	542.16
TOTAL REBATES	535.40-	230.91-	0.00	00.00	766.31~
COMMISSIONS	0.00	0.00	00.00	0.00	00.0
CLIENT EARNINGS	928.62	379,85	0.00	00.00	1.308.47
BANK FEES	371.26	151.88	00.0	0.00	523.14
SWOOM BAN	1	10 100	000		
NET TINCOME	000	16.133	00:0	>>>	100.00

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010000237 BAY COUNTY EMPLOYEES'	RETIREMENT SYSTEM	SUMMARY EARNINGS S	STATEMENT	CURRENCY: USD	PAGE 3
		US EQUITY	Aĭ.	GLOBAL EOUITY	тателиний ПОТАТ.
2622536				i i i i i i i i i i i i i i i i i i i	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;
ACCOUNT NAME: *BAYCO - HOTCHKIS	6 WILEY -SL				
OPEN CASH	0.00	1,177,54	0.00	103 81	108135
TERM CASH	0.00	00.0	00 0	1000	0000
NON CASH	0.00	00.0	00:0		30.0
DEAL STOCKS	00.0	00.0		,	00.0
CROSS RABNINGS	000	77 77 77 77 77 77 77 77 77 77 77 77 77	00.0	0.00	00.0
CONTRACT DESCRIPTION OF THE COLUMN TWO COLUM	00.0	PC-//T/T	0.00	103.81	1,281,35
COMMITTED TOME	0.00	4.53-	00.0	1.87-	6.40-
COMMITTED	0.00	0.00	0.00	0.00	00.00
CLIENT EARNINGS	00.0	1,182.07	00.0	105,68	1,287,75
BANK FEES	0.00	470.93	00.0	42.06	512.99
NET INCOME		711.14	00.0	63.62	774.76
ACCOUNT NUM.: 2624493					
ACCOUNT NAME: *BAYCO - WENTWORTH	TS-H				
OPEN CASH	0.00	1.060.20	00-0	00 0	1 060 20
TERM CASH	00.0	00.0	00.0		07.080.1
NON CASH	00.0			20.00	0,0
DEAL STOCKS	0.0	000		10.00	1/.80
GROSS RARNINGS		0		0.00	•
TOTAL DEBANTES	000	•	0.00	59.7I	1,119.91
COMMISSIONS		3 TO . C	00.0	0.00	2.51-
CHARLE CANADA	00.0	0.00	0.00	0.00	00.0
CELENT EARNINGS	0.00	1,062.71	0.00	59.71	1,122.42
MANK FEES	0.00	424.93	0.00	23.88	448.81
NET INCOME		637.78	00.0	35.83	673.61
ACCOINT NIM · 2629086					
ZZ*BAYCO	- BATTERYMARCH -SL				
OPEN CASH		0.00	0.00	0.00	00 0
TERM CASH	0.00	00.0	00.0	00.00	00:0
NON CASH	00.00	0.00	0.00	00:0	000
DEAL STOCKS	0-00	00.0	00 0		
GROSS EARNINGS	00.0	00.0	0000	00.0	000
TOTAL REBATES	0.00	00.0	00.0	00.0	000
COMMISSIONS	0.00	0-00	00.00	0.00	000
CLIENT EARNINGS	0.00	00.0	00:00	00.0	00:00
BANK FEES	00.0	0.00	00.00	00.0	00.00
DWCONT DAN	000				
INCOME	0.00	00	00.0	00.0	00.00

010000237 BAY COUNTY EMPLOYEES' RETIREMENT		SUMMARY EARNINGS	STATEMENT	CURRENCY: USD	PAGE 4
	IIQ DIVOR		***************************************		
ACCOUNT NUM.: 2639956		US EQUITY	GLOBAL FIXED	GLOBAL EQUITY	TOTAL
	DENVER INV ADVST.				
	00	90 107 1	c c		
TERM CASH	00.0	00.0	0.00	101.18	1,503.16
NON CASH			0.00	0.00	00.0
DEAL STOCKS	> c	00.0	0.0	00.0	00.0
CECAC PADATAGE	0000	00.0	00.0	00.00	0.00
GOOD BENNITHINGS	0.00	1,401.98	00.00	101.18	1.503.16
TOTAL REBATES	00.00	2,089.44-	0.00	-000	000,000
COMMISSIONS	00.0	00.0		22.7	-94.USI.96-
CLIENT EARNINGS	00.0	00.00		00.0	00.0
BANK FF.F.S	000	77.161.10	0.00	103.40	3,594.82
	00.0	1,395.64	00.0	41.30	1,436.94
NET INCOME	00.0	2,095.78	00.0	62.10	2,157.88
2641401					
E: *BAYCO	LOOMIS SAYLES -SL				
OPEN CASH	1,167.77	0.00	276.95	000	(
TERM CASH	0.00	00-0	000		Z/:444.7Z
NON CASH	0.00	00.0			0.60
DEAL STOCKS	00.00	\$0.0		00.0	00.0
GROSS EARNINGS	1.167.77	000	00.00	0.00	00.0
TOTAL REBATES	138 67		CV-012	0.00	1,444.72
COMMISSIONS	(C)			0.00	140.37-
CLIENT PARNINGS	20.00.	00:0	0.00	0.00	00.0
RANK PERS	#r.00014	0,00	278.65	0.00	1,585.09
	95.TZC	0.00	111.34	0.00	633.30
NET INCOME	784.48	0.00	167.31	0.00	951.79
E: *BAYCO	INTEGRITY -SL				
OPEN CASH	0.00	1.406.99	00 0	70	() () () () () () () () () ()
TERM CASH	00.00	00.0	00:0	T (0.	1,484.33
NON CASH	00.0			0.00	00.0
DEAT, STOCKS		00.0	00.0	00.0	00.00
CONTROL OF COURT	00.0		00.0	00.00	0.00
GOOD PARTITION	0.0	1,406.99	00.0	77.34	1,484.33
COLAL REBATES	00.0	38,73-	0.00	1.18-	
COMMISSIONS	00.0	0.00	0.00	0.00	00
CLIENT EARNINGS	00.00	1,445.72	0.00	78.52	1 500 00
BANK FRES	00.0	577.03	0.00	31.37	1,324:24 608-40
Control of the state of the sta		***************************************			
MET INCOME	00.0	868.69	00.00	47.15	915.84

THE NORTHERN TRUST COMPANY

010000237 BAY COUNTY EMPLOYEES' RETIREMENT	EMPLOYEES' RETIREMENT SYSTEM	SUMMARY EARNINGS SI	STATEMENT	CURRENCY: USD	PAGE 5
ACCOUNT NUM.: 2663296	US FIXED		GLOBAL FIXED	GLOBAL EQUITY	TOTAL
	- CORNERSTONE REALES-SL				
OPEN CASH	00.0	1,147.10	0.00	00.00	1,147,10
TERM CASH	00.0	00.0	0.00	00.00	00.0
NON CASH	00.0	3.03	0.00	0.00	3.03
DEAL STOCKS	0.00	0.00	0.00	00.0	00.0
GROSS EARNINGS	0.00	1,150,13	0.00	0.00	1.350.13
TOTAL REBATES	0.00	64.36-	0.00	00-0	-9E 79
COMMISSIONS	00.0	00 0	20.0		7
CLIENT FARNINGS	00 0	7 214 49			00.0
BANK FEES	00.0	484.29	00:0		1,614.43
		77		0	7.7
NET INCOME	00.0	730.20	00.00	00.0	730.20
ACCOUNT NUM.: 2695063	1 REGIRE PASSET				
	0.00	1.273.47	0 - 00	50 OF	1 303 50
THEM CASH	00 0			,	0000
HSGJ NON		0.00	00.0	0.0	0.00
DENT CROCKE		# · · · ·	0.00	0.00	0.14
DEAL STOCKS	00.0	00.0	00.0	00.0	00.00
GROSS EARNINGS	00.0	1,273.61	00.0	50.03	1,323.64
TOTAL REBATES	00.0	1,863.72-	0.00	82.85-	1,946.57-
COMMISSIONS	00.0	0.00	00.00	0.00	00.00
CLIENT EARNINGS	00.0	3,137.33	0.00	132.88	3,270.21
BANK FEES	00.0	1,252.38	00.00	53.03	1,305.41
NET INCOME	00.0	1,884.95	00	79.85	1,964.80
GRAND TOTAL					
OPEN CASH	3 366 39	27 000 0	30 200	0 - 0	000
HOAD MARE	00.000	000	0000	OT '5/C	00.120,41
TOWN OF THE	00.0	0.00	0.00	00.0	00.0
NON CASH	0.00	3.17	00.0	59.71	62.88
DEAL STOCKS	00.0	00.0	0.00	00.00	00.00
GROSS EARNINGS	3,366.39	9,806.73	276.95	633.81	14,083.88
TOTAL REBATES	118.85	4,377.50-	1.70-	99,95-	4,360.30-
COMMISSIONS	0.00	00.0	00.00	00.00	00.00
CLIENT EARNINGS	3,247,54	14,184.23	278.65	733.76	18,444,18
BANK FEES	1,298.06	5,664.62	111.34	292.85	7,366.87
NET INCOME	1,949.48	8,519.61	167.31	440.91	11,077.31



12/5/2011

REFUNDS: FOR THE MONTH ENDIND NOVEMBER 30, 2011

EMPLOYEE/BENEFICIAR	CONTRIBUTIONS REFUNDED	PROCESSED ON	DEPARTMENT TERMINATED	
Keyes, Trevor Bushey, Elizabeth	20.63 1,709.44	11/10/11 11/18/11	Central Dispatch BABH	01/06/10 09/16/11
TOTAL REFUNDS:	<u>1.730.07</u>			
RETIREE	CONTRIBUTIONS TRANSFERRED	DEPARTMENT	EFFECTIVE DATE	
Scherf, Rebecca	5,348.13	Deferred	11/08/11	
Lynch, Donald	60,086.84	DWS	11/05/11	
Whitney, Derryl	34,912.24	BMCF	11/05/11	
Collins, Jane	48,508.09	BABH	10/20/11	
Fall, Ricky	21,468.51	BABH	10/31/11	
Rinz, Richard	82,436.85	R/C	11/19/11	
DECEASED EMPLOYEE/ RETIREE	BENEFICIARY	REFUND/ PENSION	DATE/DEPARTMEN	 Т
Tackman, Gail	N/A	Pension	10/30/11 BMCF	
Blondin, Willis	N/A	Pension	11/13/11 Road Comn	n
Peterson, Marlene	N/A	Pension	11/9/11 BMCF	
NO REFUNDS EMPLOYEE NAME	ACCUMULATED CONTRIBUTIONS	UNION GROUP	DATE TERMINATED	
Keyes, Timothy Lomprey, Rosanne Niec, Michele Vasquez, Marie Meyer, Nicole TOTAL NO REFUNDS	3,921.57 1,885.19 5,644.61 1,750.39 <u>9,220.17</u> 22,421.93	BMCF BMCF BMCF	9/30/11 10/10/2011 10/24/2011 11/1/2011 11/21/2011	

November 6, 2011

Board of Trustees,

I, Mary Jo Braman, have been in contact with Danean Wright, Retirement Administrator regarding purchasing my previous years of service credit. She has directed me to you, the Board of Trustees.

As a Public Health Nurse for the Bay County Health Department, I am a current Bay County employee. I therefore would like to purchase my previous service credit from March 30, 1980 to August 22, 1996 for a total of 14 years. Due to being off on sick and accident leave, I understand that though I was employed for over 16 years, yet I only accrued 14 years of service during that time.

Thank you for your consideration in approving this purchase of dedicated service time.

Sincerely,

Mary Jo Braman

Mary Jo Braman

TOTAL AMOUNT OF TIME TO BUYBACK WOULD BE FOURTEEN YEARS MARCH 30, 1980 THRU AUGUST 22, 1996 FROM THE BAY COUNTY HEALTH DEPT

MS. BRAMAN 'S REFUND JANUARY 31, 1997
MULTIPLIED BY THE ACTUARY INTEREST FACTOR IN EFFECT UNTIL 7/01/2012

MS. BRAMAN 'S REFUND JANUARY 31, 1997
MULTIPLIED BY THE ACTUARY INTEREST FACTOR IN EFFECT UNTIL 7/01/2012

\$17,182.27 2.957

AMOUNT OWED ONE YEAR FROM DATE OF APPROVAL OR PRIOR TO RETIREMENT WHICHEVER IS EARLIER

\$50,807.97



225 West Wacker Drive, Suite 400 Chicago, Illinois 60606

November 21, 2011

Danean Wright
Bay County Employees Retirement System
515 Center Avenue, Suite 706
Bay City, Michigan 48708

Dear Danean:

There will be no change in Becker, Burke's investment consulting fee for the Retirement System for 2012. The fee will remain at \$125,000 annually. We will continue to bill this quarterly at \$31,250 per quarter.

The fee for the VEBA is \$14,500 or \$3,625 quarterly. Once the new managers for the VEBA begin managing VEBA assets, there will be an addition annual charge of \$1,500 per manager or \$375 per manager per quarter, added starting at the point that the reporting is initiated. Otherwise there is no change in the VEBA fee.

Becker, Burke values highly our relationship with Bay County Employees Retirement System. Jeff and I very much enjoy working with you and the Board of Trustees.

If there are any questions on the above, or other ways we can be of assistance, please let me know.

Rick Potter Principal

Rick

Cc: Jeff Black

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PHONE: 312.782.5665 FAX: 312.782.6904

WEB:

WEB: www.beckerburke.com



NOTICE OF PUBLIC MEETINGS

THE BOARD OF TRUSTEES OF THE BAY COUNTY EMPLOYEES'
RETIREMENT SYSTEM, 515 CENTER AVENUE, 7TH FLOOR, BAY CITY,
MICHIGAN 48708, PHONE NUMBER (989) 895-4030, HAS SCHEDULED
REGULAR MEETINGS FOR 2012. ALL MEETINGS WILL BE HELD AT
1:30 P.M. IN THE BOARD OF COMMISSIONERS CHAMBERS, LOCATED
IN THE BAY COUNTY BUILDING, 515 CENTER AVENUE, 4TH FLOOR,
BAY CITY, MI 48708.

JANUARY 10, 2012
FEBRUARY 14, 2012
MARCH 13, 2012
APRIL 10, 2012
MAY 8, 2012
JUNE 12, 2012
JULY 10, 2012
AUGUST 14, 2012
SEPTEMBER 11, 2012
OCTOBER 9, 2012
NOVEMBER 13, 2012
DECEMBER 11, 2012

Date

Crystal Hebert Finance Officer/Secretary Bay County Employees' Retirement System, Board of Trustees

The County of Bay will provide reasonable and necessary auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered the meeting, to individuals with disabilities at the meeting/hearing upon ten days notice to the County of Bay. Individuals with disabilities requiring auxiliary aids or services should contact the County of Bay by calling or writing: Michael Gray, Executive Assistant, Office of the Bay County Executive, 515 Center Avenue, Bay City, MI 48708, (989) 895-4130 or (989) 895-4049. TDD



Gabriel Roeder Smith & Company Consultants & Actuaries

One Towne Square Suite 800 Southfield, MI 48076-3723 248.799.9000 phone 248.799.9020 fax www.gabrielroeder.com

December 7, 2011

Board of Trustees c/o Ms. Danean Wright Bay County Employees' Retirement System 515 Center Avenue, Suite 706 Bay City, Michigan 48708

Re: GRS Contact Information

Dear Board Members:

We are writing to inform you about a change in personnel at Gabriel, Roeder, Smith and Company (GRS). The primary contact assigned to your account, Cathy Nagy, is no longer employed by GRS (effective December 15, 2011).

After careful consideration, we are proposing Mark Buis, FSA, EA, MAAA, as the primary consultant responsible for your work in the future. Mark has nearly 25 years of experience with issues related to governmental plans. Mark also serves in a management role at GRS. He is a Team Leader and has had the responsibility for supervising the team assigned to the Bay County Employees Retirement System these past 5 years. A brief biography for Mark is enclosed. As always, the choice of consultant is up to you, and GRS has over 40 credentialed actuaries available to serve you.

Providing The Bay County Employees Retirement System with the best possible service is very important to Gabriel, Roeder, Smith & Company and we will work diligently to make this transition a seamless one. If you would like Mark or me to attend the next Board meeting or if you are concerned about the transition for any reason, please contact me.

Sincerely,

Judith A. Kermans, EA MAAA, FCA Regional Director

Julie A. Ferrans

JAK:rmn

MARK BUIS

Mark Buis joined Gabriel, Roeder, Smith & Company in 2001 as an actuary and consultant. Previously, he had worked for another national actuarial and consulting firm for 13 years. Mr. Buis' background encompasses working on plan redesign and overseeing all aspects of the actuarial valuation process, including preparation of project plans, budgets, and communication with the consulting team and the client.

PROFESSIONAL EXPERIENCE

Mark's main responsibilities are actuarial valuations and consulting for public employee retirement systems, including project management and the preparation and presentation of actuarial valuations, experience studies and valuation of post-retirement health care plans. He has over 20 years of pension experience and considerable knowledge of current issues facing public employee retirement systems which includes providing testimony at arbitration hearings and providing Board education on various actuarial topics. Mark also serves as a pension team leader in the Midwest region supervising a team of 15 members.

His client responsibilities include public plans in Arizona, Michigan, Illinois, Wisconsin and New Hampshire.

PROFESSIONAL ASSOCIATIONS

Mark is an Fellow of the Society of Actuaries (FSA), an Enrolled Actuary (EA), and a Member of the American Academy of Actuaries (MAAA).

PROFESSIONAL ACTIVITIES

Mark attends various conferences held by professional organizations, including the Society of Actuaries (SOA), the Conference of Consulting Actuaries (CCA), Michigan Association of Public Employees Retirement System (MAPERS), Michigan Public Employer Labor Relations Association (MPELRA), and National Conference on Public Employee Retirement Systems (NCPERS).

EDUCATION

Mark received a BA in Mathematics from Calvin College and a MS in Statistics from Michigan State University.

GRS

Gabriel Roeder Smith & Company

Employees' Retirement System Statement of Investment Policy

Adopted June 12, 1990
Amended November 5, 1993
Amended December 12, 1995
Amended August 13, 1996
Amended February 9, 1999
Amended August 12, 2003

<u>Amended</u>, 2011



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I. INTRODUCTION

This document <u>Bay County Employees' Retirement System (System) Statement of Investment Policy</u> establishes the (Investment Policy <u>or Policy</u>) for the Bay County Employees' Retirement System (system). This investment policy (policy) has been developed by the Board of Trustees (Trustees) as the most appropriate policy for achieving the financial objectives of the System.

The Board of Trustees are responsible for investing assets of the System in a prudent manner for the benefit of plan participants according to the guidelines and limitations as set forth within this document and the Public Employees' Retirement Systems Investment Act, Public Act 314 of 1965, 1965 PA 314, as amended (MCLA 38.1132 et_seq, as amended).

The Investment Managers, acting as <u>Investment Fiduciaries</u> investment fiduciaries and commissioned by the Trustees to execute this <u>Policy</u>, shall invest plan <u>Assets</u> assets in accordance with this <u>Policy</u> policy, their professional judgment concerning relative investment values, and the Trustees' directives. In particular, the Investment Managers are accorded full discretion, provided they conform with policy guidelines and limitations as set forth within this <u>Policy</u> document and the Public Employees' Retirement Systems Investment Act, <u>Public Act 314 of 1965</u>, <u>1965 PA 314</u>, as amended (MCLA 38.1132 et seq, as amended), which is attached and is incorporated into this <u>Policy</u> policy by reference; as well as any other applicable state and federal laws, regulations, and rules not specifically mentioned herein to: (1) select individual securities, (2) make periodic adjustments to the proportion of <u>Assets</u> assets invested and held in cash, and (3) diversify plan assets.

II. OBJECTIVES

The primary objective of the Trustees is to meet current and future pension obligations by preserving <u>Assets</u> assets and providing a reasonable rate of return; and secondly, to assure that the plan grows at a rate which will safeguard the funded status of the <u>System</u> system.

While there cannot be complete assurance that these objectives will be realized, it is believed that the likelihood of their realization is reasonably high based upon this <u>Investment Policy</u> investment policy. These objectives are based upon a long-term investment horizon so interim fluctuations should be viewed with appropriate perspective.

The desired investment objective is a rate of return on total plan <u>Assets</u> assets is expected to be 8-percent (8.0%) annualized over rolling 5-year periods. This rate is based upon the <u>Policy</u> policy allocation mix and the expected long term return expectations of the <u>Asset</u> asset classes in which the <u>System</u> pension plan allocates.

The Trustees believe the security selection guidelines and the asset allocation ranges specified in this <u>Policy</u>—policy-will achieve the <u>System's</u> system's

objectives. The Trustees also realize that market performance varies from period to period and that a rate of return that is set at 8-percent annually may not be meaningful during some periods or to specific *Investment Fiduciaries or Investment Managers* asset managers. Accordingly, the Trustees will evaluate the performance of the system's Investment Managers versus other managers and return benchmarks, as set forth in "Section V - Standards of Investment Performance" of this policy.

III. POLICY GUIDELINES

A) Asset Allocation - Total Plan

Asset allocation plays the largest role in determining the <u>range of (?)</u> long-term results and risks in any plan. The Trustees have reviewed the risks inherent in the <u>Asset</u> asset classes available for investment as well as <u>legal</u> State limitations on deployment of <u>Assets</u> assets. The Trustees have also considered the liabilities and short-term liquidity needs of the system. As a result, the Board of Trustees has established the following <u>Asset</u> asset allocation guidelines for the fund's total <u>Assets</u> assets:

ASSET CLASS	MINIMUM	TARGET	<u>MAXIMUM</u>
US Large Cap Equity	26%	31%	36%
US Mid Cap Equity	11%	15%	19%
US Small Cap Equity	3%	6%	9%
International Equity	10%	14%	18%
Real Estate Equity	1%	3%	5%
US Core Fixed Income	20%	26%	32%
Convertible Securities	3%	5%	7%

B) Asset Allocation - Investment Managers

The plan assets will be deployed to and managed by the number of Investment Managers that the Trustees shall, from time to time, determine to be in the best interest of the system.

C) Asset Allocation - Rebalancing

As the total deployment of <u>Assets</u> assets shifts over time, due to market fluctuations or additional contributions to the fund, it will be the responsibility of the Trustees or their appointee(s) to rebalance the <u>Asset</u> asset deployment to stay within the stated guidelines.

For purposes of "rebalancing" the total plan <u>Assets</u> assets, it will be assumed that all <u>Assets</u> assets, held by a manager are either invested in the <u>Asset</u> asset class or held in reserve to be invested in the <u>Asset</u> asset class in which the manager was commissioned to invest.

IV. INVESTMENT GUIDELINES

A) Diversification

Trust <u>Assets</u>—assets shall be broadly diversified to reduce the risk of large losses in individual investments. <u>Trustees shall consider</u> <u>d</u>Diversification guidelines as established by <u>Michigan</u> the state-law governing public employees' retirement system investments will be considered by the <u>Trustees to be as</u> the benchmark <u>to</u> by which all Investment Managers will be held responsible.

B) Fixed-Income Minimum Rating/Duration Standards

No individual <u>Fixed Income</u> fixed-income <u>Investment</u> security shall have a Moody's investment rating below "Baa3," or a Standard & Poor's rating below "BBB-." The total fixed-income portfolio of each fixed income manager shall have an average rating of "A" or better from either rating agency. The effective duration of the portfolio may not vary more than +/- two (2) years from the effective duration of the Barclay's Capital Aggregate Bond Index.

C) Liquidity

Based on the performance and funding status of the system, the Trustees, from time to time, anticipate the need to periodically withdraw trust <u>Assets</u> assets to pay pension benefits and administrative costs. Managers will be advised as far in advance as possible of withdrawals from their portfolios.

D) Prohibited Investments

Within the guidelines defined above, the Investment Managers have full discretionary power over the management of funds in their care with the exception of the following prohibited investments:

- -- Venture Capital
- --Letter Stock
- --Options, except Covered Calls and Embedded Call and Put Options
- --Commodity/Future Contracts
- --Private Placements, Except Rule 144(A) Fixed Income Securities
- --Limited Partnerships
- --Derivatives, except when they are within commingled/pooled

The Trustees recognize that managers of, or managers who purchase, commingled/pooled investment vehicles cannot respond to the individual needs of each of their clients; therefore, these managers are to define their policies on <u>Derivatives</u> derivatives and the Trustees shall make the judgment as to whether or not the manager's practices are in keeping with the spirit of the Trustees' <u>P</u>policy on derivatives.

V. STANDARDS OF INVESTMENT PERFORMANCE

The Trustees have developed the following long-term investment return objectives which generally will require 3 to 5 years of performance history to satisfy. In the interim, other factors will be given significantly more weight than investment results. These factors include, but are not limited to:

-- Consistency of Investment Style

--Organizational and Personnel Stability

--Fundamental and Statistical Account Risk

Over the long term, <u>a</u> 3- to 5-year period, the following objectives should be met by the plan and its managers:

- A) The <u>plan</u> plan must realize a rate of return that is at least 8 percent (8.0%) annually over rolling 5-year periods. Additionally, the plan's <u>Rate of Return</u> rate of return should exceed a customized index comprised of S&P 500 index (55 percent), the MSCI EAFE index (14 percent), and the Barclay's Capital Aggregate index (31 percent) over a 3 to 5 year period. The plan's return, over a 3 to 5 year period, must achieve performance in the top one-third (1/3) of a recognized plan universe and in the top one-half (1/2) when compared to plans with similar policies (e.g., asset allocation, risk, etc.).
- B) All decisions to retain or terminate an Investment Manager are to be made according to the Trustees' best judgment concerning a manager's ability to meet the future expectations of the <u>System</u> system. These judgments are to be guided by performance measurement standards. Each Investment Manager is expected to exceed two performance standards over a designated measurement period. The primary performance expectation is to rank within the top half (1/2) of an applicable universe of actively managed peer funds over a 3 to 5 year measurement period. Secondly, in terms of market comparisons, an Investment Manager's performance is expected to beat that of an assigned benchmark index over a period of 3 to 5 years. Specific benchmark index assignments are communicated to each manager individually.

Managers who do not meet the above objectives will be considered for probation where their performance will be subject to further review by the Board of Trustees for possible termination. Managers assigned to probation will be maintained on a <u>watch</u> list "Watch List" and will be under review until one of the following occurs:

- 1. Performance improves to the point that the measurements meet the objectives and no other organizational issues arise. The manager is removed from probation.
- 2. Performance does not improve over a reasonable period and the manager is terminated.
- Issues occurring within the manager's organization cause the Trustees to believe that the manager is no longer capable of executing the strategy for

BAY COUNTY, MICHIGAN EMPLOYEES' RETIREMENT SYSTEM STATEMENT OF INVESTMENT POLICY

which they were hired. The manager is terminated regardless of improved performance.

VI. <u>REVIEW PROCESS</u>

The Trustees will conduct a quarterly review of the plan and each manager's results. The managers will be required to submit written quarterly reports and to meet with the Trustees at least annually. During these annual reviews, the following topics will be discussed by the Investment Manager(s):

- --Fund rate of return on a quarterly, year-to-date, annual, and long-term basis relative to the stated benchmarks.
- --Current portfolio holdings relative to the manager's style and the plan's guidelines.
- -- Market expectations and portfolio strategy.
- -- Changes in the manager's organizational structure, ownership, or personnel.

Each manager is expected to act in a prudent fashion and in compliance with this Policy, policy guidelines and limitations as set forth within this document and the Public Employees' Retirement Systems Investment Act, Public Act 314 of 1965, as amended (MCLA 38.1132 et seq, as amended). Any perceived conflict between a manager's fiduciary responsibility and guidance given by the Board of Trustees should immediately be brought to the attention of the Trustees.

VII. TRADING

Investment Managers shall be prohibited from conducting investment transactions (trades) with or through any and all subsidiaries and/or parent organizations.

<u>Directed Brokerage</u>. The Trustees, in order to reduce "out-of-pocket" expenses, have instructed the Investment Managers to utilize directed brokerage, where applicable, provided brokerage can be competitive on total transaction costs.

VIII. PROXY VOTING

Unless otherwise notified, the Investment Managers shall have the authority to "vote" on all issues presented to stockholders. It is expected that managers will vote for the sole benefit of the beneficiaries of the system. A summary of votes cast shall be submitted to the Board of Trustees on a quarterly basis. This summary must identify the company, number of shares held, subject proxy issues, votes (whether for or against management), and justification. Voting by proxies must conform with the provision set forth in the Public Employees' Retirement Systems Investment Act, Public Act 314 of 1965, 1965 PA 314, as amended (MCLA 38.1132 et_seq, as amended).

GLOSSARY

- American Depository Receipt (ADR) A receipt for the shares of a foreign-based corporation held in the vault of a U.S. bank and entitling the shareholder to all dividends and capital gains. (Instead of buying shares of foreign-based companies in overseas markets, Americans can buy shares in the U.S. in the form of an ADR.)
- Assets Any owned physical object (tangible) or right (intangible) having economic value to its owner. For the purpose of meeting asset limitations, means the total of the cash, accounts receivable, and investments of a system valued at cost.
- Bond Any interest bearing or discounted government or corporate security that obligates the issuer to pay the bondholder a specified sum of money, usually at specific intervals, and to repay the principal amount of the loan at maturity. Bondholders do not have corporate ownership privileges.
- Bond Rating Quality ratings of corporate and municipal bond issues which reflect the probability of default on each issue. Three major rating agencies are Fitch Investor Services, Moody's Investor Services, and Standard & Poor's Corporation. Twelve alphabetic ratings ranging from AAA to AA (high quality), A to BBB (investment grade), BB to B (substandard), and CCC to D (speculative) are assigned. Bonds rated B or below are not investment grade—in other words, institutions that invest other people's money are restricted from buying bonds below that rating under most state laws.

LEADING BOND RATING	RATING SERVICE		
SERVICES Explanation of Corporate/Municipal Bond Rating	FITCH	MOODY'S	STANDARD & POOR'S
Highest quality, "gilt edged"	AAA	Aaa	AAA
High quality	AA	Aa	AA
Upper medium grade	Α	Α	A
Medium grade	BBB	Baa	BBB
Predominantly speculative	BB	Ba	BB
Speculative, low grade	В	В	В

Poor to default	CCC	Caa	ccc
Highest speculation	СС	Ca	CC
Lowest quality, no interest	C	С	С
In default, in arrears	DDD		DDD
questionable value	DD		DD
	D		D

Fitch and Standard & Poor's may use + or - to modify some ratings. Moody's uses the numerical modifiers 1 (highest), 2, and 3 in the range from Aa1 through Ca3.

- Capital Stock Stock authorized by a company's charter and having par value, stated, value, or no par value. Capital stock encompasses both common and preferred stock.
- Call Option The right to buy a specific number of shares at a specified price by a fixed date.
- Cash Equivalents Are instruments of investments of such high liquidity and safety that they are virtually as good as cash; i.e., Money Market Fund or Treasury Bill.
- Commodity/Future Contracts Are agreements to buy or sell a specific amount of commodity or financial instrument at a particular price on a stipulated future date.
- Common Stock Are units of ownership of a public corporation. Owners typically are entitled to vote on the selection of directors and other important matters as well as to receive dividends on their holdings. Claims of common stock owners against the corporation are subordinate to those of secured and unsecured creditors and owners of bonds and preferred stock.
- **Convertibles** Corporate securities, usually bonds or preferred stock, that are exchangeable for a set number of another form, usually common stock, at a prestated price.
- Covered Call Option A written call option for which the writer owns an instrument or commodity that could be delivered if the option is exercised by its holder.

- **Derivative** A financial instrument that derives its cash flows, and therefore its value, by reference to an underlying instrument, index, or reference rate.
- **Equities** Ownership interest possessed by shareholders in corporation-stocks as opposed to bonds.
- **Fixed Income Investment** A security that pays a fixed rate of return, i.e., corporate or municipal bonds.
- Invest or Investment Use of capital to create more money (interest or dividends) either through income-producing vehicles (stocks or bonds) or through more risk-oriented ventures (real estate) designed to result in capital gains.
- **Investment Fiduciary** A person who exercises any discretionary authority or control in the investment of a systems assets or renders for a fee investment advice for a system.
- Investment Manager A person or entity with the discretion to purchase, sell, or hold the approved securities or products that will be used to meet the Plan's investment objectives. Investment Managers include mutual funds, commingled and separately managed investment vehicles, and as otherwise specified through a contractual agreement between the parties.
- **Letter Stock** Stock that is not registered with the Securities and Exchange Commission (SEC) and therefore cannot be sold in the public market.
- Limited Partnership An organization made up of a General Partner, who manages a project, and limited partners, who invest money but have limited liability, are not involved in day to day management, and usually cannot lose more than their capital contribution. Usually limited partners receive income, capital gains, and tax benefits; the general partner collects fees and a percentage of capital gains and income. Typical limited partnerships are in real estate, oil and gas, and equipment leasing.
- **Options** A legal right to buy or sell something, i.e., securities, at a specified price, usually within an agreed period of time.

- Preferred Stock Is a class of capital stock that pays dividends at a specified rate and that has preference over common stock in the payment of dividends and the liquidation of assets. Preferred stock does not ordinarily carry voting rights.
- Private Placements The sale of stocks, bonds, or other investments directly to an institutional investor like an insurance company.
- Proxy A person authorized to vote on behalf of a stockholder of a corporation.
- Put Option The right to sell at a specified price a specific number of shares by a certain date.
- Rate of Return Fixed income securities (bonds and preferred stock) is the current yield, that is, the coupon or contractual dividend rate divided by the purchase price. Common stock: (1) dividend yield, which is the annual dividend divided by the purchase price. (2) Total return rate which is the dividend plus capital appreciation.
- Real Estate Investment An investment in a piece of land and all physical property related to it including houses, fences, landscaping, and all rights to the air above and earth below the property.
- Real Rate of Return Return on an investment adjusted for inflation.
- **Rebalancing** A process which is undertaken periodically that brings the deployment of retirement funds total assets within the asset allocation guidelines established by the Board of Trustees.
- Rule 144(A) Securities Private placement issued with registration rights requiring the securities to be registered with the Securities and Exchange Commission within six months.
- **Stocks** Means common stock, preferred stock, American depositary receipts, or any other evidence of residual ownership of a corporation that are a claim on the corporation's earnings and assets.

- Venture Capital An important source of financing for start-up companies or others embarking on new or turnaround ventures that entail some investment risk but offer the potential for above average future profits.
- Yankee Bond A dollar denominated bond issued in the U. S. market and registered with the Securities and Exchange Commission (SEC) by foreign banks and corporations.
- Yield The actual, as distinct from the nominal, rate of return on an investor's capital investment.

RETIREMENT BOARD MEETINGS FOR <u>2011</u> SCHEDULE OF SPEAKERS - MEETINGS START AT 1:30 P.M.

DATE	MONEY MANAGER	SPEAKER	CONFIRMATION RECEIVED	
JANUARY 11	Baring Asset Management	Barbara Cassidy	YES	
FEBRUARY 8	Cornerstone	Kevin Ryan and Scott Westphal	YES	
	Becker, Burke - 4th Qtr Rpt '10	Rick Potter	YES	
MARCH 8	MacKay Shields	Beth Griper Edward Silverstein	YES	
	Loomis Sayles	Todd Needham	YES	
APRIL 12	NO SPEAKERS			
MAY 10	Denver Investments	Todger Anderson Brian Fitzsimons	YES	
	Becker, Burke - 1st Qtr Report	Rick Potter	YES	
JUNE 14	Baird Advisors	Warren Pierson Jeff Schrom	YES	
	Atalanta Sosnoff (VEBA) 2:30	confirmed - speaker will be ??	YES	
JULY 12	9:00 - Northern Trust	Bernard Walsh	YES	
	1:30 - Hotchkis & Wiley	Pat McMenamin	YES	
AUGUST 9	Schroders Investment	Matthew Dobbs	YES	
	Becker, Burke - 2nd Qtr Report	Rick Potter	YES	
SEPTEMBER 13	Marvin & Palmer Associates	Tim McAvoy and Porter Schutt	YES	
OCTOBER 11	Columbia Management	Alan Puklin & Rich Rosen	YES	
NOVEMBER 8	Wentworth Hauser Violich	Jeff Coburn & Reiner Triltsch	YES	
	Becker Burke - 3rd Qtr Repor (VEBA	Rick Potter	YES	
DECEMBER 13	Integrity Asset Management	Adam Friedman & Andrea Leistra	YES	
	Dodge & Cox (V.E.B.A.) 2:30 pm	Matthew Beck - conf. Call	YES	

Updated: November 22, 2011